

**Tyro Payments Limited**  
**ABN 49 103 575 042**

# **Annual Report to Shareholders Year ended 30 June 2013**

## The CEO Report

### Building a specialised banking institution (SCCI) for merchants

#### Overview

Tyro was founded on 3 February 2003 by Peter Haig, Andrew Rothwell and Paul Wood. Two founders Peter Haig and Andrew Rothwell have maintained their active association with Tyro. In November 2004, Jost Stollmann became a major investor, then Director and CEO. Kerry Roxburgh joined as non-executive Director on 18 April 2008. He was appointed Chairman of the Board on 19 February 2010.

Tyro is an Australian banking institution accepting electronic payments on behalf of merchants. Tyro does not take money on deposit. Tyro holds an authority under the Banking Act to carry on a banking business as a Specialist Credit Card Institution (SCCI) and operates under the supervision of the Australian Prudential Regulation Authority (APRA). Tyro is a Principal Member of Visa and MasterCard and a Tier 1 Member of the payment clearing streams BECS and CECS.

Tyro is an accredited provider for Medicare Australia Easyclaim. Patients can use the Tyro Medicare Easyclaim solution to claim their Medicare rebate once they have paid their account, the rebate is then paid into their bank account via the EFTPOS network at the practice. Tyro provides an in-house developed, end-to-end solution, authorising, clearing and settling electronic card payments. Tyro accepts Visa, MasterCard, American Express/JCB, Diners, EFTPOS as well as Medicare Easyclaim, gift and loyalty card transactions.

The Tyro solution is IP based and all transactions are processed in real time. Tyro focusses on the small and medium business community and their brick and mortar points of business. Tyro embeds its payment solutions into business software and markets through the respective software partner. At the end of June 2013, Tyro completed its sixth full fiscal year trading, since the commercial launch of its first EFTPOS facility on 26 April 2007.

#### Our vision and guiding principles

Tyro Payments provides the Merchant's EFTPOS and it just works. Tyro listens, understands, develops, integrates and supports flawless solutions that plug in and just work for merchants.

Tyro People dare to challenge the EFTPOS Industry and they succeed. Tyros learn, think, respect, debate, decide, act and grow for a new world where innovation, fairness and transparency prevail.

Tyro shares the wealth and recognition fairly among its many stakeholders. Tyro aspires to build wealth for its staff and shareholders and to contribute innovation and competition to the Australian payments industry.

### Corporate Governance

This statement outlines our corporate governance framework, policies and practices.

#### Framework and approach

At all times demonstrate behaviour that is consistent with being a good corporate citizen by acting honestly, fairly, diligently and in accordance with the law.

All directors, managers, employees and contractors are expected to act with the utmost integrity and objectivity, striving at all times to enhance the reputation and performance of Tyro. Processes are in place to promote and communicate these policies. The Board has set a requisite Code of Conduct at all levels. This approach includes a commitment to governance standards which Tyro sees as intrinsic to the success of our business and our performance.

#### Australia

Tyro complies with the Corporations Act and as an ADI must comply with governance requirements prescribed by APRA under Prudential Standard CPS 510 Governance. The following three key principles apply to the Board and all employees of Tyro. Directors and employees will act with honesty and integrity; act lawfully and within the spirit of the law; and act within the spirit of justice and equity.

Over time, Tyro will adopt and report against the ASX Corporate Governance Principles and Recommendations (ASXCGC Recommendations) published by the ASX Corporate Governance Council (ASXCGC).

## Board

The primary role of the Board is to provide effective governance over company affairs whilst having regard for the interests of all stakeholders and best corporate governance practices.

- Approve the strategic direction and objectives for Tyro.
- Evaluate the performance of the Board and Board committees
- Manage the succession, remuneration and performance of Board members, the CEO and direct reports of the CEO.
- Consider and approve Tyro's annual budget including revenue, profit, capital expenditure and cash flows, as proposed by management, ensuring appropriate resources are available to achieve the business objectives.
- Evaluate executive management's performance in the implementation and achievement of business objectives and strategies.
- Review and approve capital management policies and plans having regard for the various liquidity and capital adequacy regulatory requirements applying to Tyro.
- Ensure business risks are identified and approve systems of risk management, regulatory compliance and control and associated group policies to manage those risks.
- Monitor management's implementation of, and compliance with, these systems and controls.
- Determine and approve the level of authority to be granted to the CEO in respect of operating and capital expenditures and credit facilities and authorise the further delegation of those authorities to management

In carrying out its responsibilities and powers as set out in this Charter, the Board will at all times recognise its overriding responsibility to act honestly, fairly, diligently and in accordance with the law.

### Board Audit Committee

The Board Audit Committee assists the Board by providing a non-executive review of the effectiveness of Tyro's accounting and financial reporting framework and regulatory compliance.

As detailed in its charter, key responsibilities include oversight of: the integrity of the financial statements and financial reporting systems; reviewing the external auditor's qualifications, performance, independence and fees; reviewing performance of the internal audit function and regulatory compliance.

### Board Risk Committee

The primary objective of the Board Risk Committee is to assist the Board in fulfilling its responsibilities in the management of risk in Tyro.

As set out in its charter, the Board Risk Management Committee provides non-executive oversight of the implementation and on-going operation of Tyro's risk management framework. The Board Risk Committee provides recommendations to the Board on risk appetite; reviews and approves the frameworks for managing risk; monitors the risk profile, exposures against limits and the management and control of our risks.

### Board Remuneration Committee

The primary objective of the Remuneration Committee is to assist the Board in fulfilling its responsibilities in the management of pay and reward policies and practices and linking these to the overall risk management practices and risk outcomes.

As set out in its charter, the Board Remuneration Committee conducts regular reviews and makes recommendations to the Board on the remuneration of the CEO, direct reports of the CEO, and other persons whose activities may affect the financial soundness of Tyro and any other person specified by APRA.

The board currently consists of five directors, with a majority of three directors including the Chairman meeting APRA's independence requirements. The directors of the board have set standards applicable at all levels of Tyro to ensure compliance with the Tyro Code of Conduct, the Corporations Act 2001, the National Privacy Principles 2001 and the Banking Act 1959 and all other applicable regulation. The board has established a policy of board renewal that ensures it has the necessary range of financial and other skills, experience and knowledge necessary for Tyro's business.

## Our market position

The main revenue source for credit and debit card payment acceptance is the \$2 billion merchant service fee (MSF) charged to Australian merchants in FY12/13. Tyro's MSF income increased during the year to \$30.7 million.

### Balancing continued investment with earnings growth

Since February 2003, Tyro has been working on developing its technology, gaining access to the banking system and building its merchant portfolio. Tyro launched its first EFTPOS facility in April 2007.

In the month of December 2011 and then every month from March 2012 onwards, Tyro delivered a net profit. With this year's result, Tyro has delivered its first profitable fiscal year. The results reflect the balancing of continued investment and earnings growth

	Jan 13 - June 13	July 12 - Dec 12	FY 12/13
	\$	\$	\$
<b>Continuing Operations</b>			
Fees and commission income	19,319,864	18,264,524	37,584,389
Fees and commissions expense	(10,532,755)	(10,651,447)	(21,184,202)
<b>Net fees and commissions Income</b>	<u>8,787,109</u>	<u>7,613,078</u>	<u>16,400,187</u>
Terminal and accessories sale	358,950	347,608	706,558
Terminal and accessories COGS	(218,993)	(214,005)	(432,998)
<b>Net Terminal and Accessories Sale Income</b>	<u>139,957</u>	<u>133,604</u>	<u>273,560</u>
<b>Interest Income</b>	394,470	380,926	775,396
<b>Other Income</b>	27,808	(3,562)	24,246
<b>Total Operating income</b>	9,349,344	8,124,046	17,473,389
<i>Less: Expenses</i>			
Engineering expenses	2,131,563	1,776,698	3,908,261
Operations expenses	2,232,613	2,142,783	4,375,396
Sales and marketing expenses	1,113,785	951,339	2,065,125
Administrative expenses	1,764,287	1,887,569	3,651,857
Other expenses	57,131	31,039	88,171
Interest Expense	66,405	99,711	166,116
<b>Total operating expenses</b>	<u>7,365,786</u>	<u>6,889,140</u>	<u>14,254,926</u>
Foreign currency gain/(loss)	134,040	(59,788)	74,251
<b>Operating profit/(loss) before tax expense</b>	2,117,597	1,175,117	3,292,714
Income tax (expense)/benefit	6,572,887	-	6,572,887
<b>Net profit/loss for the period</b>	<u><u>8,690,485</u></u>	<u><u>1,175,117</u></u>	<u><u>9,865,602</u></u>

## Historical financial year summary

Over the financial year ended 30 June 2013, the transaction volume grew by 38 per cent for the year and the operating income by 47 per cent. Over the year there was further significant investment into the engineering and sales marketing capacity. This led to a 15 per cent annual increase of the total expenses.

Unaudited information	FY0708	FY0809	FY0910	FY1011	FY1112	FY1213
Transaction Volume AUD	115,453,972	510,888,137	1,310,465,042	1,983,290,792	2,950,695,145	4,074,382,050
Operating Income	870,575	2,580,520	6,578,940	7,694,629	11,873,327	17,473,389
Employment Expenses	3,717,161	3,921,667	4,683,300	5,520,530	7,856,206	9,171,707
Other Expenses	1,994,879	2,800,133	2,938,174	3,646,196	4,227,746	4,793,851
Share based payments	1,013,245	971,875	781,423	133,774	84,503	49,001
Total Expenses	6,725,285	7,693,675	8,402,897	9,300,500	12,168,455	14,014,559
Expense Ratio	773%	298%	128%	121%	102%	80%
Interest Expense	-	-	-	209,645	233,106	166,116
EBIT	(5,854,710)	(5,113,155)	(1,823,957)	(1,605,871)	(295,128)	3,458,830

## Building the merchant portfolio

Tyro has grown its merchant portfolio in the health and general retailing space.

	Month of June 2011	Month of June 2012	Month of June 2013	Growth
No of merchants or merchant outlets (MID)	4,520	6,351	8,024	26%
No of credit and debit card transactions	2,553,213	3,855,041	5,268,401	37%
No of Medicare Easyclaim transactions	804,514	882,169	890,000	1%
Value of credit and debit card transactions	\$183.1m	\$271.7m	\$356.1 m	31%

## Tyro Health: Medical Practices and Pharmacies

Since launching, Tyro has focused on opportunities within primary care and related health markets. Specifically Tyro has targeted the installed base of Health Communication Network (HCN). HCN is the leading Australian provider of e-health and practice automation solutions and addresses both the General Practitioner and Specialist Practitioner market place.

During the year, Tyro has certified further Point of Sale (POS) software vendors that target specifically the pharmacy space. We expect to build our presence in that segment further.

## Medicare Easyclaim

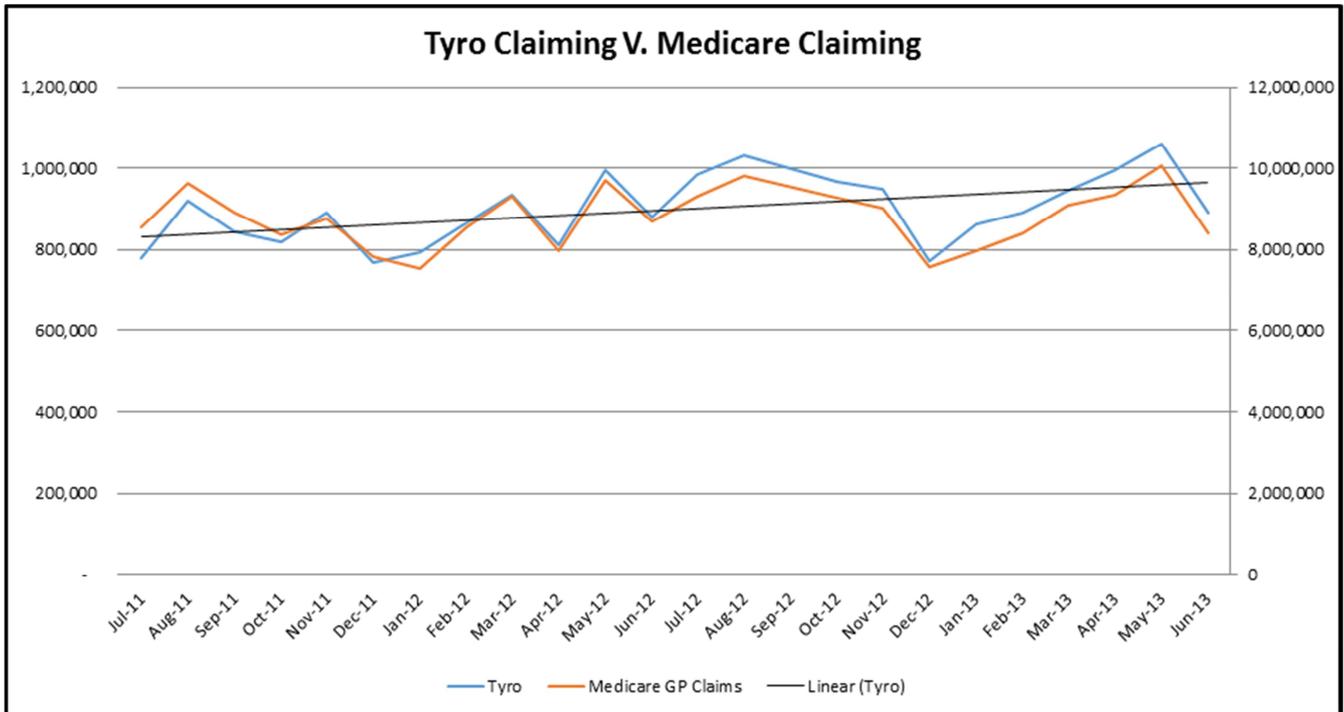
Tyro has deployed Australia's first integrated Easyclaim platform. Easyclaim is a real-time Medicare claiming and reimbursement service for patient-paid and bulk bill claims using an EFTPOS terminal and the EFTPOS network from the medical practice immediately after the consultation has occurred.

HCN has integrated the Easyclaim platform into its PracSoft practice management system (PMS). The seamless electronic payment, claiming, reimbursement and reconciliation solution was launched in April 2009. The claim and Medicare card data is automatically transferred from the PMS, where it resides, through the Tyro EFTPOS terminal to Medicare and from Medicare back to the PMS for reconciliation.

Last year the integrated Medicare Easyclaim solution was also launched with Blue Chip, HCN's equivalent PMS for the specialist medical practices space. In the current year, other practice management software providers like Abaki Practice 2000 and Medilink have integrated with Tyro. Best Practices is in the development and certification process. They market and deliver integrated EFTPOS and Medicare Easyclaim to their practices franchise.

Medicare statistics show that in June 2013 there were 8,389,058 million claims for GP Professional Attendances. During the same month, Tyro processed 890,111 Easyclaim transactions. Thus at this juncture, Tyro is assumed to process in excess of 10.61% of GP professional attendances in Australia.

By end of June 2013, 2,418 General and Specialist practices had signed up to use Tyro's Integrated Easyclaim solution.



## Tyro Retail

Tyro is continuing to execute its overall strategy of accessing merchants via Point of Sale (POS) vendors. The Tyro Terminal Adaptor (TTA) and new iClient enable the POS vendors to implement the EFTPOS integration protocol directly with Tyro. This means that integration no longer requires weeks of effort but merely days and integrations are far more robust.

As at 30 June 2013, Tyro has 92 certified POS and PMS solutions, 7 POS solutions in certification and 49 at some stage of development.

The Product Management Team has been working closely with POS and PMS providers to deliver integrated reporting, reconciliation and settlement solutions that automate the end of day processing used by our merchants. There is a "headless" version of the TTA that allows the POS vendor to provide integrated EFTPOS with his own skin i.e. the look and feel of his own user interface.

## Tyro Hospitality

During the 2011 financial year Tyro launched its integrated Pay at Table solution. This solution permits the payment terminal to communicate with a restaurant's POS over a wireless network, thus permitting pay at table transactions to be conducted on an integrated basis. There is now a comprehensive suite of features including tipping at table, tip completion at the POS, splitting amounts and opening bar tabs.

At this stage, Tyro is not aware of any other acquirer that offers similar functionality. For 1 April 2013, Visa had originally announced that PIN would become mandatory and signature was not going to be accepted anymore for face-to-face transactions. Since the other banks were not ready for the PIN mandate the deadline was extended by what we estimate to be a year.

With Tyro the patron will not be forced to leave his seat and pay at the cashier using the four digit PIN code, or the restaurateur will not be forced back into an unintegrated, error prone and inefficient payment process.

## **Leveraging the Internet**

The Tyro architecture has brought EFTPOS into the internet age. Tyro removes constraints and enables businesses, no longer tied to legacy technology, to radically improve the efficiency of their processes.

Merchants can increase transaction speed and lower communication expense by using the public internet or for larger retail organisations their corporate network.

Software vendors can integrate directly with Tyro eliminating an expensive software and hardware middleware layer and thus point of failure used by incumbents for aggregation and integration purposes.

Tyro provides the capability of secure integrated credit and debit card processing in a “thin client” (web-based) infrastructure. At this stage, Tyro is not aware of any other acquirer that offers similar functionality.

## **Availability**

Tyro has maintained 100% uptime with its live-live infrastructure. Even during maintenance downtime merchants are able to continue to transact as our terminals will automatically connect to any available application switch within either of our two data centres. When integrated the merchant’s POS also uses either data centre. During the year, Tyro regularly tested recovery of our infrastructure components and transient network failures.

## **Environmental Sustainability**

Climate change is not simply an environmental issue. It is a key business and social issue which impacts us all.

By the very nature of its innovative internet-based technology, Tyro is contributing to a more sustainable future with paperless statements, integrated receipt, online reporting and web based documentation. With the development of integrated receipt Tyro continues to further expand its environmental awareness beyond corporate headquarters to a growing proportion of its customer base.

Tyro has a company-wide recycling program and continues to search for new and efficient ways to minimise its environmental footprint.

## **Employees**

Tyro employed 93 employees as at 30 June 2013 (compared to 68 employees at 30 June 2012). Our people are critical to our continued success. By utilising comprehensive recruitment and pre-screening practices for all employees, along with at least annual performance management reviews, Tyro endeavours to recruit, retain and suitably reward the best people in the industry. All employees are offered to participate in the Employee Share Option Plan.

## **Investments for Future Performance**

Tyro has invested significantly in human resources to bed down the availability and speed of the switching and payments system architecture. It has also invested in the purchase of computer servers and networking to ensure sufficient scalability of the production IT infrastructure to meet the continued growth of our acquiring services.

In parallel, the Company has been building the non-engineering capability of the business to support the sales and operational capability necessary as it scales up its acquiring services.

Currently, Tyro is in the market to hire software engineers to increase the development capacity further.

## **Performance Indicators**

Reviewing and approving all Tyro business strategies and significant policies, the board ensures that it is satisfied that all aspects of management and operations conform to its strategy, direction and policies. Additionally, the board monitors management practice and ensures that senior management adhere to set KPI’s in all spheres of the business. It practices a rigorous program of board meetings, board committee meetings and the stringent review of a range of regular management reports encompassing all aspects of the business, including finance, operations, sales and strategy.

In particular, the board ensures that an effective system of risk management and internal control is established and maintained, and that senior management proactively monitors the effectiveness of the risk management framework.

## The highlights in the industry

Hype around new mobile payment technologies mainly capitalising on the propagation of smartphones is invigorating innovation and investment into front-end payment solutions. With NFC, iPhone 5, Apple Passbook, Google Wallet, Square, PayPal and others, consumers and merchants are daily overwhelmed with news on new developments in mobile payments and mobile-pass technology.

As these new solutions get adopted, this will result in dramatically increased transaction volumes putting further stress on the failing back-end legacy core payment systems. Tyro has been very vocal and critical in that regard.

## Regulatory environment

The Reserve Bank of Australia (RBA) has concluded its Strategic Review of Innovation in the payment space with increased engagement and oversight. There are significant efforts under way to reinforce the governance framework, so as to drive the overdue investments into an open, real-time retail payment infrastructure addressing:

- real-time interbank settlement and account posting
- network choice in contactless environments
- retail payment system reliability
- access to the payment system infrastructure

Tyro continues to suffer from constraints due to the challenging eftpos access regime and expansion barriers and imbalanced and discriminatory structures and behaviours in the payment space. The score card for the industry's ability of allowing a new entrant to compete within fair rules and on a level playing field continues to fall short.

If that remains the case, parallel payment worlds will develop without regulatory oversight and thus with all the risks and failures that this engenders for the community. It is in the public interest to have an open but regulated payment system where innovation can happen inside the system with trust and security maintained.

## Positioning in the new world

The new world of mobile internet connected POS and EFTPOS devices and of cloud based applications should play well to Tyro's strengths of an end-to-end internet acquiring platform and its secure internet integration architecture. Tyro owning its technology should be able to compete well with bringing innovative solutions fast to market and with custom tailored features and functions to the requirement of specific vertical market segments.

Currently, Tyro is extending its software partnerships to those vendors that provide selling and payment solutions in this new cloud world. Tyro proposes the easiest, safest and most reliable direct integration model for new POS software entrants or incumbents extending their offerings to the new platforms.

Tyro has launched its new desktop colour contactless terminals which will be followed by a mobile version in the new year. While there is a lot of enthusiasm, Tyro has to be recognisant that the real ubiquitous infrastructure for smartphones and tablets to be capable of handling payments, passes and membership cards is possibly a decade away. And even then, merchants will have to accept all the older payment instruments, be it cash, cheque, magnetic and EMV card, mobile wallet, coupons.

Tyro sees itself as the trusted partner of the software industry and the merchant community navigating through the proliferation of payment instruments and offering seamless and efficiently integrated solutions.

## Strategic choice – further growth

Against the background of all the opportunities arising from new technologies, Tyro intends to invest significantly into the further build-up of its sales and engineering teams. Tyro is currently in the market seeking top notch Java Developers. This is challenging, since Tyro needs only top talent to work on its mission critical payment and banking applications. On the other hand Tyro is a very unique and attractive to prospective employees, marrying agile development methods with deep banking knowledge and an opportunity to make a major difference for the Australian community.

## Information for shareholders

We report to shareholders each year, in late August or September, with the Annual Report and then the Annual General Meeting. We also report half-yearly to shareholders via an email newsletter in January, following the end of the half-year. A hard copy of the Annual Report can be obtained by contacting the Company Secretary.

### Annual General Meeting

The Tyro Annual General Meeting (AGM) will be held at the Hilton Sydney, 488 George Street Sydney NSW 2000 on Thursday, 19 September 2013 commencing at 3pm.

### Shareholder Information

For information about your shareholding or to notify a change of address etc., you should contact the company via the Company Secretary

Tyro Payments Limited  
Attn: Company Secretary  
Level 2  
125 York Street  
Sydney NSW 2000

Phone: (02) 8907 1714

Email: [jmitchell@tyro.com](mailto:jmitchell@tyro.com)

### Electronic Communications

Shareholders can elect to receive the Annual Report and shareholder newsletters by email. Shareholders who wish to register or notify a change of their email address should contact the company via the Company Secretary

Tyro Payments Limited  
Attn: Company Secretary  
Level 2  
125 York Street  
Sydney NSW 2000

Phone: (02) 8907 1714

Email: [jmitchell@tyro.com](mailto:jmitchell@tyro.com)

**Tyro Payments Limited**  
**ABN 49 103 575 042**

# **Directors Report**

## **Year ended 30 June 2013**

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## Directors Report

The Board of Directors of Tyro Payments Limited present their report together with the financial statements for the financial year ended 30 June 2013.

### Directors

The names and details of the company's directors in office during the financial year and until the date of this report are Kerry Chisholm Dart Roxburgh, Michael Alexander Cannon-Brookes, Robert Alexander Ferguson, Paul Gordon Rickard and Hans-Josef Jost Stollmann. All directors were in office for the entire year.

Skills, qualifications, experience and special responsibilities for each director are set out below:

#### **Kerry Roxburgh, Chairman**

Non-executive Director since 18 April 2008

Kerry is currently the Lead Independent non-executive Director of Ramsay Health Care Ltd, and a non-executive director of the Medical Indemnity Protection Society and of MIPS Insurance Ltd. He is Chairman of the Charter Hall Group and of Tasman Cargo Airlines Ltd. Kerry is Deputy Chairman of Marshall Investments Pty. Ltd. He is also a member of the Advisory Boards of AON Insurance and of Built Pty. Ltd.

In 2000 he completed a 3 year term as CEO of E\*TRADE Australia (a business that he co-founded in 1997), becoming its non-executive Chairman until June 2007, when it was acquired by the ANZ Bank. Prior to this appointment he was an Executive Director of Hong Kong Bank of Australia Group where for 10 years from 1986, he held various positions including Head of Corporate Finance and Executive Chairman of the group's stockbroker, James Capel Australia. Until 1986 Mr Roxburgh was in practice for more than 20 years as a Chartered Accountant. Kerry is a member of the Audit Committee, Remuneration Committee and Risk Committee.

Directorships held in the last three years:

- LawCover Insurance Group – Deputy Chairman (Resigned July 2011)
- TEKTUM Limited – Chairman (Resigned January 2013)

#### **Mike Cannon-Brookes**

Non-executive Director since 10 December 2009

Michael is Co-Founder, CEO and director of Atlassian, an innovative, award-winning enterprise software company based in Australia and established in 2002. Michael was named Australian IT Professional of the Year in 2004, awarded 'Australian Entrepreneur of the Year' by Ernst & Young in 2006 and honoured by the World Economic Forum in 2009 as a Young Global Leader. Michael is an active investor and advisor to technology-focused ventures. Michael is Chairman of the Remuneration Committee and member of the Audit and Risk Committees.

Directorships held during the past three years:

- Atlassian Corporation Pty Limited & Subsidiaries
- Tyro Payments Limited

#### **Rob Ferguson**

Non-executive Director since 14 November 2005

Rob began his career as a research analyst for a Sydney stockbroker. He joined Bankers Trust Australia in 1972 and became managing director in 1985. By mid 1990s, BT had \$50 billion under management. Rob became chairman of BT Funds Management in 1999 until he resigned the position in 2002. Rob is Chairman of the Risk Committee and a member of the Audit and Remuneration Committees.

Directorships held during the past three years:

- Chairman of GPT Management Holdings Limited
- Director of the Lowy Institute.
- Tyro Payments Limited
- Non-executive Chairman of IMF (Australia) Ltd
- Non-executive Chairman of Primary Health Care Limited
- Chairman of SmartWard Holdings Pty Ltd (appointed Feb-12)
- Non-executive Watermark Market Neutral Fund Limited (appointed 28-May-13)

Other previous directorships of listed or unlisted companies held by Rob Ferguson:

- Director of Westfield Holdings Ltd (1994 – 2004)
- Chairman of Vodafone Australia (2000 – 2002)
- Chairman of Nextgen Limited (2000 – 2004)
- Director of Racing NSW (2004 – 2009)
- Deputy Chair of the Sydney Institute (1993 – 2013)

### **Paul Rickard**

Non-executive Director since 28 August 2009.

Paul is the Principal of a financial services consultancy firm, which he established following a 20 year career with the Commonwealth Bank of Australia. He was previously the Executive General Manager, Payments & Business Technology and the Chief Information Officer for the Business and Institutional Banks. During his career at the CBA, Paul was the founding Managing Director of CommSec, which he led from 1994 through to 2002. In 2005, Paul was named 'Stockbroker of the Year' and admitted to the Industry Hall of Fame. Paul is Chairman of the Audit Committee and member of the Risk Committee.

Directorships held during the past three years:

- Tyro Payments Limited
- National E-Conveyancing Development Limited
- Halidon Asset Management Ltd
- Religare Securities Australia Pty Ltd (ceased)
- Switzer Financial Group Pty Ltd
- Lumus Financial Services Pty Ltd
- Substancia Capital Limited

### **Jost Stollmann**

Director and CEO since 5 April 2005

Jost founded and grew the German system and network integrator CompuNet Computer AG into a US\$1B company, sold it to GE Capital and led the integration and expansion of GE Capital IT Solutions across the continent as president of Europe. As Federal Shadow Minister of Economy and Technology, he ran and managed his own election campaign contributing significantly to the landslide victory of the first German government of Chancellor Gerhard Schröder.

Directorships held during the past three years:

- Tyro Payments Limited

### **Company Secretary**

Our Company Secretary as at 30 June 2013 is Justin Mitchell.

Justin was appointed on 19 March 2007 to build and manage the compliance and risk management frameworks and oversee Tyro's regulatory obligations. Justin was appointed Company Secretary on 12 April 2007. Justin's wide compliance and risk management experience includes the setup of internal audit functions, design and implementation of risk frameworks and internal compliance plans and controls.

### **DIVIDENDS**

No dividends have been declared or paid since the date of incorporation.

### **CORPORATE INFORMATION**

#### **Corporate Structure**

Tyro Payments Limited ("Tyro") is an unlisted public company. It is incorporated and domiciled in Australia. The registered office of Tyro is Level 2, 125 York Street, Sydney, New South Wales, 2000.

## Interests in the shares and options of the company and related bodies corporate

As at the date of this report, the interests of the directors in the shares and options of Tyro Payments Limited were:

Director	Shares	Options
Kerry Roxburgh <sup>1</sup>	940,182	1,787,967
Michael Cannon-Brookes <sup>2</sup>	2,966,667	2,736,110
Rob Ferguson <sup>3</sup>	30,352,950	4,587,477
Paul Rickard	248,204	1,333,334
Jost Stollmann <sup>4</sup>	53,467,309	16,496,491

<sup>1</sup> Includes ordinary shares and options jointly held with Alex Roxburgh as trustees for the Kerry & Alex Roxburgh

Superannuation Fund being an associate of Kerry Roxburgh

<sup>2</sup> Includes ordinary shares by Abyla Pty Ltd and Grokco Pty Ltd being associates of Michael Cannon-Brookes

<sup>3</sup> Includes ordinary shares held by Torryburn Superannuation Fund and Simon Peter Price and Rachel Emma Ferguson being associates of Rob Ferguson

<sup>4</sup> Includes options held by Fiona Stollmann being an associate of Jost Stollmann

## Nature of operations and principal activities

Tyro's principal activities are:

- **Credit and Debit Acquiring Services:** Tyro is a financial institution providing credit and debit acquiring services. As such, it has implemented the necessary frameworks, policies, procedures and systems to comply with the stringent prudential and regulatory requirements to perform electronic transaction processing, clearing and settlement activities within the Australian banking sector.
- **Software development:** Tyro's focus is on using proven modern technology to provide extremely reliable, secure, low cost and flexible acquiring services to merchants in partnership with the software industry. As such, Tyro owns its own switching and payment software and has continued to develop this for further competitive advantage over the course of the year.

There have been no significant changes in the nature of those activities during the year.

## OPERATING AND FINANCIAL REVIEW

### Operating Results for the Year

Tyro reported an operating result before tax of \$3,292,714 (2012: \$528,234 loss).

2013		2012		2011	
Revenues	Operating Profit	Revenues	Operating Loss	Revenues	Operating Loss
\$39,066,343	\$3,292,714	\$28,433,480	\$528,234	\$19,912,640	\$1,815,517

One of Tyro's business partners agreed with Tyro to forego commission payments for the period extending from the 1 January 2009 to 30 June 2010 in return for a heightened commission payment for the period from the 1 July 2010 to 31 December 2011.

The impact of this agreement increased losses increased by \$0.7 million for FY 1011 and by \$0.4 million for FY 1112.

## Capital Structure

Tyro is fully compliant with prudential capital requirements prescribed by APRA and has sufficient capital to fund on-going operations.

During the period, 50,000 ordinary shares were issued upon exercise of options on 25 September 2012 and a further 80,707 ordinary shares were issued upon exercise of options on 21 January 2013 raising a total of \$7,842 additional capital.

As at 30 June 2013 Tyro had accounts payable of \$410,094.

## Cash from Operations

Tyro has achieved a profit for the 2012/13 financial year. The result is in line with budget after having reached the milestone of sustained profitability since March 2012. Tyro is still in a phase of high growth and scaling up of the business. Tyro had interest income of \$775,396 for the period.

## Funding

Tyro had cash and cash equivalents of \$22,945,049 at the end of the period.

Under its banking authority as a Specialist Credit Card Institution, Tyro is subject to a prudential capital requirements set by the Australian Prudential Regulation Authority (APRA). The prudential capital requirements set by APRA is confidential and cannot be disclosed. APRA requires Tyro to always maintain a prudent buffer above the regulatory minima.

Total Tier 1 capital held as at 30 June 2013 was \$14.8M. Tyro has always held sufficient capital to meet its internal targets above APRA's prudential capital requirements.

## Risk Management

The Board is responsible for reviewing and approving the risk management strategy, including determining our appetite for risk. The Board has delegated to the Board Risk Committee responsibility for providing recommendations to the Board, setting risk appetite, approving frameworks, policies and processes for managing risk, and determining whether to accept risks beyond management's delegated authorities.

The Board Risk Committee monitors the alignment of our risk profile with our risk appetite, and with our current and future capital planning. The Board Risk Committee receives regular reports from management on the effectiveness of our management of business risks.

The CEO and management team are responsible for implementing our risk management strategy and frameworks, and for developing policies, controls, processes and procedures for identifying and managing risk.

## Statement of Compliance

This report is based on the guidelines in The Group of 100 Incorporated Publication *Guide to the Review of Operations and Financial Condition*.

## Liquidity

Tyro has achieved an operating profit for the fiscal year ended 30 June 2013 in line with forecast and holds sufficient cash to pay its debts as and when they become due and payable. Tyro is also able to manage and control its expenses.

For these reasons the directors believe Tyro is a viable going concern over the next phase of the business plan; one of continuing the growth of the company.

## SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There were no significant changes in the state of affairs.

## Significant events after balance date

There are no significant events after balance date.

## Likely developments and expected results

The directors expect that in the 2013/14 financial year Tyro will continue to grow the acquiring business and continue to expand the functionality of its merchant acquiring services.

## SHARE OPTIONS

### Unissued shares

As at the date of this report, there were 77,842,176 un-issued ordinary shares under options under the Employee Share Option Plan.

There are a further 7,500,000 un-issued shares attached to the 17 December 2010 loan facility for \$2.5M, these options expire on 17 December 2020.

Option holders do not have any right, by virtue of the option, to participate in any share issue of the company.

## INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

During the financial year, the company paid a premium in respect of a contract insuring the directors of the company (named above) and the company secretary against a liability incurred as an officer of the company to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

The company has entered into deeds of access and indemnity with its directors and company secretary which will indemnify them against liability incurred as an officer of the company to a third party only to the extent permitted by the Corporations Act.

The company has agreed to indemnify its auditor, Ernst & Young, against a liability incurred as auditor only to the extent permitted by law.

## DIRECTORS' MEETINGS

The number of meetings of directors (including meetings of committees of directors) held during the year and the number of meetings attended by each director is as follows:

	Board Meetings	Audit Committee	Risk Committee	Remuneration Committee
<b>Meetings held during the year</b>	6	4	6	2
<b>Director</b>				
Kerry Roxburgh	5	3	5	2
Michael Cannon-Brookes	6	4	6	2
Rob Ferguson	5	3	5	1
Paul Rickard	6	4	6	2
Jost Stollmann	6	4	6	2

## Committee Membership

As at the date of this report, Tyro had an Audit Committee, a Risk Committee and a Remuneration Committee of the Board of Directors. Members acting on the Committees of the Board during the year were:

### Audit Committee

P. Rickard (Chairman)  
M. Cannon-Brookes  
R Ferguson  
K Roxburgh

### Remuneration Committee

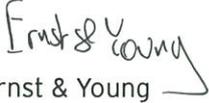
M. Cannon-Brookes (Chairman)  
R. Ferguson  
K Roxburgh

### Risk Committee

R Ferguson (Chairman)  
M. Cannon-Brookes  
P. Rickard  
K Roxburgh

## Auditor's Independence Declaration to the Directors of Tyro Payments Limited

In relation to our audit of the financial report of Tyro Payments Limited for the financial year ended 30 June 2013, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.



Ernst & Young



Richard Balfour  
Partner

26 August 2013

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**STATEMENT OF COMPREHENSIVE INCOME**

**FOR THE YEAR ENDED 30 JUNE 2013**

	Note	2013 \$	2012 \$
<b>Continuing Operations</b>			
Fees and commission income	2	37,584,389	27,075,425
Fees and commission expense	2	(21,184,202)	(16,147,767)
<b>Net fees and commission income</b>		<u>16,400,187</u>	<u>10,927,658</u>
Terminal and accessories sale		706,558	563,903
Terminal and accessories COGS		(432,998)	(418,995)
<b>Net terminal and accessories sale income</b>		<u>273,560</u>	<u>144,908</u>
<b>Interest Income</b>	2	775,396	794,152
<b>Other Income</b>	2	24,246	6,609
<b>Total Operating income</b>		17,473,389	11,873,327
<i>Less: Expenses</i>			
Engineering expenses	2	3,908,261	3,079,812
Operations expenses	2	4,375,396	3,772,523
Sales and marketing expenses	2	2,065,125	1,758,750
Administrative expenses	2	3,651,857	3,580,190
Other expenses	2	88,171	46,978
Interest Expense		166,116	233,106
<b>Total operating expenses</b>		<u>14,254,926</u>	<u>12,471,359</u>
Foreign currency gain/(loss)		74,251	69,798
<b>Operating profit/(loss) before tax expense</b>		3,292,714	(528,234)
Income tax (expense)/benefit	3	6,572,888	-
<b>Net income/(loss) for the year</b>		<u>9,865,602</u>	<u>(528,234)</u>
<b>Other Comprehensive Income</b>			
Net fair value gain/(loss) on available for sale financial instrument		52,883	86,439
<b>Total comprehensive income/(loss) for the period</b>		<u>9,918,485</u>	<u>(441,795)</u>

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**STATEMENT OF FINANCIAL POSITION**

**AS AT 30 JUNE 2013**

	Note	2013 \$	2012 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	4	22,945,051	18,183,122
Trade and other receivables	5	2,645,742	2,257,350
Prepayments		185,343	164,368
Inventories	6	374,652	135,595
<b>Total Current Assets</b>		<u>26,150,788</u>	<u>20,740,435</u>
<b>Non-current Assets</b>			
Available-for-sale investment	7	335,945	206,839
Property, plant and equipment	8	1,736,810	1,650,608
Deferred Tax Assets	3	6,496,664	-
<b>Total Non-current Assets</b>		<u>8,569,419</u>	<u>1,857,447</u>
<b>TOTAL ASSETS</b>		<u>34,720,207</u>	<u>22,597,882</u>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade payables and other liabilities	10	12,025,019	10,108,361
Provisions	11	520,969	381,809
<b>Total Current Liabilities</b>		<u>12,545,988</u>	<u>10,490,170</u>
<b>Non - current Liabilities</b>			
Long service leave liability	12	288,764	197,585
<b>Total Non - current Liabilities</b>		<u>288,764</u>	<u>197,585</u>
<b>TOTAL LIABILITIES</b>		12,834,752	10,687,755
<b>NET ASSETS</b>		<u>21,885,455</u>	<u>11,910,127</u>
<b>EQUITY</b>			
Contributed equity	13	33,205,505	33,197,663
Reserves	13	7,255,048	7,078,942
Retained earnings	13	(18,575,098)	(28,366,478)
<b>TOTAL EQUITY</b>		<u>21,885,455</u>	<u>11,910,127</u>

The above Statement of Financial Position should be read in conjunction with the accompanying notes.

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**STATEMENT OF CASH FLOWS**

**FOR THE YEAR ENDED 30 JUNE 2013**

	Note	2013 \$	2012 \$
<b>Cash flows from operating activities</b>			
Payments to suppliers and employees		(33,739,901)	(23,708,570)
Interest and fee income received		39,039,399	27,681,105
Dividend income received	2	1,381	920
Receipts from Terminals & accessories sale		706,558	563,903
<b>Net cash flows from operating activities</b>	4	<u>6,007,437</u>	<u>4,537,358</u>
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment		(1,211,954)	(1,233,416)
Proceeds from disposal of property, plant and equipment		50,469	7,386
<b>Net cash flows from investing activities</b>		<u>(1,161,485)</u>	<u>(1,226,030)</u>
<b>Cash flows from financing activities</b>			
Proceeds from loan		5,500,000	1,999,665
Loan repayment		(5,500,000)	(4,499,665)
Interest paid on Loans		(166,116)	(106,849)
Proceeds from exercise of share options		7,842	-
Proceeds from equity fund raising		-	3,110,044
<b>Net cash flows from financing activities</b>		<u>(158,274)</u>	<u>503,195</u>
Net increase in cash and cash equivalents		4,687,678	3,814,523
Net foreign exchange difference		74,251	69,798
Cash and cash equivalents at beginning of year		18,183,122	14,298,801
<b>Cash and cash equivalents at end of year</b>	4	<u>22,945,051</u>	<u>18,183,122</u>

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2013

Attributable to equity holders of Tyro Payments Limited

	Contributed Equity	Asset Revaluation Reserve	Employee Equity Benefits Reserve	Retained Earnings	Option Premium Reserve	General Reserve for Chargeback Losses	Total
Note	\$	\$	\$	\$	\$	\$	\$
<b>At 1 July 2011</b>	30,401,219	38,536	6,177,746	(27,769,841)	166,720	142,995	9,157,375
Loss for the year	-	-	-	(528,234)	-	-	(528,234)
Other comprehensive income	-	86,439	-	-	-	-	86,439
<b>Total comprehensive income</b>	-	86,439	-	(528,234)	-	-	(441,795)
Issue of share capital	2,796,444	-	-	-	-	-	2,796,444
Share-based payments	-	-	84,503	-	-	-	84,503
Transfer to general reserve for credit losses	-	-	-	(68,403)	-	68,403	-
Option premium reserve	-	-	-	-	313,600	-	313,600
<b>At 30 June 2012</b>	<u>33,197,663</u>	<u>124,975</u>	<u>6,262,249</u>	<u>(28,366,478)</u>	<u>480,320</u>	<u>211,398</u>	<u>11,910,127</u>
Gain for the year	-	-	-	9,865,602	-	-	9,865,602
Other Comprehensive income	-	52,883	-	-	-	-	52,883
<b>Total comprehensive income</b>	-	52,883	-	9,865,602	-	-	9,918,485
Issue of share capital	7,842	-	-	-	-	-	7,842
Share-based payments	-	-	49,001	-	-	-	49,001
Transfer to general reserve for credit losses	-	-	-	(74,222)	-	74,222	-
<b>At 30 June 2013</b>	13 <u>33,205,505</u>	<u>177,858</u>	<u>6,311,250</u>	<u>(18,575,098)</u>	<u>480,320</u>	<u>285,620</u>	<u>21,885,454</u>

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes.

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES**

The significant policies which have been adopted in the preparation of this financial report are set out below:

The financial report of Tyro Payments Limited (the Company) was authorised for issue in accordance with a resolution of the directors on 22 August 2013.

Tyro Payments Limited is an unlisted public company, incorporated and domiciled in Australia.

The nature of the operations and principal activities of the Group are described in the directors' report.

**(a) Basis of preparation**

The financial report is a general purpose financial report, which has been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board. The financial report has also been prepared on a historical cost basis, except for available-for-sale investments, which have been measured at fair value.

The financial report is presented in Australian dollars and all values are rounded to the nearest dollars unless otherwise stated.

**(b) Compliance with IFRS**

The financial report also complies with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

**(c) Going concern**

The Company is in its seventh year of operation and has made an operating profit of \$3,292,714 (2012: loss \$528,234). It commenced operations in April 2007 with the launch of stand-alone EFTPOS facilities to the general public and has been incurring losses since.

The Company has a history of raising sufficient capital to meet the Company's expenditure and prudential capital needs. Tyro Payments Limited is able to control its expenses. Should current cash levels not be sufficient to meet the Company's prudential capital requirements, the Company may seek to raise additional funding internally from existing shareholders and/or externally from additional strategic investors or implement cost reduction measures. Liabilities recognised relate to trade payables from the course of ordinary operations. No other lending has been sought from financial or other entities.

It is for the above reasons that the Directors consider the Company is able to pay its debts as and when they fall due, and therefore the Company is able to continue as a going concern.

**(d) Statement of compliance**

The financial report complies with Australian Accounting standards issued by the Australian Accounting Standards Board and complies with International Financial Reporting Standards issued by the International Financial Reporting Standards Board.

**(e) New Accounting standards and interpretations**

Australian Accounting Standards and Interpretations, which have recently been issued or amended but are not yet effective have not been adopted by the Company for the annual reporting period ended 30 June 2013, as outlined in the table below.

These new standards, when applied in future periods, are not expected to have a material impact on the Statement of Financial Position and Statement of Comprehensive Income of the Company.

**(i) Changes in account policies**

The accounting policies are consistent with those applied in the previous financial year and corresponding interim period.

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES (cont'd)**

***The Company has adopted the following new and amended Australian Accounting Standards and AASB Interpretations***

- AASB 2010-8: Amendments to Australian Accounting Standards - Deferred Tax: Recovery of Underlying Assets
- AASB 2011-9: Amendments to Australian Accounting Standards - Presentation of Other Comprehensive Income [AASB 101]

***(ii) Accounting standards and interpretations issued but not effective***

Title (summarised)	Australian Accounting Standard Reference	Summary	Application date of standard	Impact on Company financial report	Application date for Company
Fair Value Measurement  Amendments to Australian Accounting Standards arising from AASB 13 (September 2011) [AASB 1,2, 3, 4, 5, 7, 9, 2009-11, 2010-7, 101, 102, 108, 110, 116, 117, 118,119, 120, 121, 128, 131, 132, 133, 134, 136, 138, 139, 140, 141, 1004, 1023 & 1038 and Interpretations 2, 4, 12 13, 14, 17, 19, 131 & 132]	AASB 13  AASB 2011-8	The main change introduced by this standard is to revise the accounting for defined benefit plans. The amendment removes the options for accounting for the liability, and requires that the liabilities arising from such plans is recognized in full with actuarial gains and losses being recognized in other comprehensive income. It also revised the method of calculating the return on plan assets. Consequential amendments were also made to other standards via AASB 2011-10. This Standard applies to annual reporting periods beginning on or after 1 January 2013.	1-Jan-13	None	1-Jul-13
Employee Benefits  Amendments to Australian Accounting Standards arising from AASB 119 (September 2011) [AASB 1, AASB 8, AASB 101, AASB 124, AASB 134, AASB 1049 & AASB 2011-8 and Interpretation 14]	AASB 119  AASB 2011-10	The main change introduced by this standard is to revise the accounting for defined benefit plans. The amendment removes the options for accounting for the liability, and requires that the liabilities arising from such plans is recognized in full with actuarial gains and losses being recognized in other comprehensive income. It also revised the method of calculating the return on plan assets. Consequential amendments were also made to other standards via AASB 2011-10. This Standard applies to annual reporting periods beginning on or after 1 January 2013.	1-Jan-13	None	1-Jul-13

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES (cont'd)**

***(ii) Accounting standards and interpretations issued but not effective (cont'd)***

Title (summarised)	Australian Accounting Standard Reference	Summary	Application date of standard	Impact on Company financial report	Application date for Company
Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements	AASB 2011-4	This Standard makes amendments to remove individual key management personnel disclosure requirements from AASB 124. This Standard applies to annual reporting periods beginning on or after 1 July 2013. Early adoption of this Standard is not permitted.	1-Jul-13	The company has not yet determined the extent of the impact of the amendments, if any	1-Jul-13
Amendments to Australian Accounting Standards – Offsetting Financial Assets and Financial Liabilities	AASB 2012-3	AASB 2012-3 adds application guidance to AASB 132 Financial Instruments: Presentation to address inconsistencies identified in applying some of the offsetting criteria of AASB 132, including clarifying the meaning of “currently has a legally enforceable right of set-off” and that some gross settlement systems may be considered equivalent to net settlement. Applicable for annual reporting periods beginning on or after 1 January 2014. Early adoption is permitted.	1-Jan-14	The company has not yet determined the extent of the impact of the amendments, if any	1-Jul-14
IFRIC Interpretation 21: Levies*	IFRIC 21 IAS 37	IFRIC 21 is an interpretation of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy.  IFRIC 21 is effective for annual periods beginning on or after 1 January 2014.	1-Jan-14	The company has not yet determined the extent of the impact of the amendments, if any	1-Jul-14
Amendments to IAS 36 - Recoverable Amount Disclosures for Non-Financial Assets*	IAS 36	The amendments to IAS 36 Impairment of Assets address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The amendments clarify the IASB’s original intention: that the scope of those disclosures is limited to the recoverable amount of impaired assets that is based on fair value less costs of disposal.  The amendments are to be applied retrospectively for annual periods beginning on or after 1 January 2014. Earlier application is permitted for periods when the entity has already applied IFRS 13.	1-Jan-14	The company has not yet determined the extent of the impact of the amendments, if any	1-Jul-14

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES (cont'd)**

**(ii) Accounting standards and interpretations issued but not effective (cont'd)**

Title (summarised)	Australian Accounting Standard Reference	Summary	Application date of standard	Impact on Company financial report	Application date for Company
Financial Instruments  Amendments to Australian Accounting Standards arising from AASB 9 (December 2010) [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 120, 121, 127, 128, 131, 132, 136, 137, 139, 1023 & 1038 and Interpretations 2, 5, 10, 12, 19 & 127]  [supersedes AASB 2009-11 which was issued in December 2009]	AASB 9  AASB 2010-7	Simplifies the classifications of financial assets into those to be carried at amortised cost and those to be carried at fair value. The new standard also: - simplifies requirements for embedded derivatives. - removes the tainting rules associated with held-to-maturity assets. - provides an opportunity to fair value investments in equity instruments to other comprehensive income, with no separate impairment test, whilst taking dividends to income. - requires entities to reclassify their financial assets when there is a change in the entity's business model. The new standard is available for early adoption for periods ending on or after 31 December 2009 and is applicable to annual reporting periods beginning on or after 1 January 2015, with early application permitted.	1-Jan-15	The company has not yet determined the extent of the impact of the amendments, if any	1-Jul-14

(iii) The adoption of the above Standards and Interpretations is deemed not to have an impact on the financial statements or performance of the Company.

**(f) Significant accounting judgements, estimates and assumptions**

In applying the Company's accounting policies management continually evaluates judgements, estimates and assumptions based on experience and other factors, including expectations of future events that may have an impact on the Company. All judgements, estimates and assumptions made are believed to be reasonable based on the most current set of circumstances available to management. Actual results may differ from judgements, estimates and assumptions. Significant judgements, estimates and assumptions made by management in the preparation of these financial statements are outlined as follows:

Share-based payments transactions - The Company recognises the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date on which they are granted. The fair value is determined using the Black-Scholes option valuation model, with the assumptions detailed in Note 9.

Classification of and valuation of investments - The Company classifies its investments in listed securities as 'available -for-sale' investments and movements in fair values are recognised directly in equity. The fair value of listed shares has been determined by reference to published price quotations in an active market.

Estimation of useful lives of assets - The estimation of the useful lives of assets has been based on historical experience. In addition, the condition of the assets is assessed at least once per year and considered against their remaining useful lives. Adjustments to useful lives are made when considered necessary. Depreciation charges are included in Note 8.

Long Service Leave - Entitlements that arise in respect of long service leave which are expected to be settled more than 12 months after the reporting date have been measured at their present values of expected future payments. Long service leave is calculated based on assumptions and estimates of when employees will take leave and the prevailing wage rates at the time the leave will be taken. Long service leave liability also requires a prediction of the number of employees that will achieve entitlement to long service leave.

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES (cont'd)**

**(g) Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised.

*(i) Fee income*

The Company derives fee income from the following sources:

- Merchant service fee income is generated from merchant customers for credit and debit card acquiring services. Fees are charged to merchants depending on the type of transaction being performed based on a percentage of transaction value or on a fixed amount per transaction. Fees related to the payment transactions are recognised at the time transactions are processed. Related interchange fee, which is collected from merchants and paid to credit institutions is recognised as an expense instead of netting-off against merchant service fee income in the Statement of Comprehensive Income.
  
- Revenue from terminal rental income generated from merchants is based on a fixed rental from terminals.
  
- Revenue from Debit Card Interchange generated from banks is based on a fixed fee per transaction and is recognised when transactions are processed.
  
- Revenue from processing Medicare Easyclaim generated from merchants is based on a fixed fee per transaction and is recognised when transactions are processed.
  
- Revenue from Dynamic Currency Conversion (DCC) transactions generated from merchants is based on a fixed fee per transaction and is recognised when transactions are processed.

*(ii) Interest income*

- Interest income is recognised in the Statement of Comprehensive Income on an accruals basis, using the effective interest method. This method measures the amortised cost of a financial asset and allocates the interest income over the relevant period using the effective interest which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

**(h) Leases**

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and whether the arrangement conveys a right to use the asset.

Leases in which the Company retains substantially all the risks and benefits of ownership of the leased asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised as an expense over the lease term on the same basis as lease rental income. Operating lease payments are recognised as an income or expense in the Statement of Comprehensive Income on a straight-line basis over the lease term.

Deferred income is recognised as a liability on the Statement of Financial Position on inception of the lease. The deferred lease incentive is then recognised in the Statement of Comprehensive Income on a straight line basis over the term of the lease, through lease expense.

**(i) Cash and cash equivalents**

Cash and cash equivalents comprise cash balances and call deposits with an original maturity of three months or less. For the purposes of the Statement of Cash Flows, cash and cash equivalents are reported net of outstanding bank overdrafts.

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES (cont'd)**

**(j) Trade and other receivables**

Trade receivables, which generally have 30 day terms, are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less an allowance for any uncollectible amounts. Term Deposits are included in Trade and other receivable.

Collectability of trade receivables is reviewed on an ongoing basis. Debts that are known to be uncollectible are written off when identified. An allowance for doubtful debts is raised when there is objective evidence that the Company will not be able to collect the debt.

**(k) Prepayments**

Prepayments are recognised for amounts paid whereby goods have not transferred ownership to the Company or where services have not yet been provided. Upon receipt of goods or the service the corresponding asset is recognised in the Statement of Financial Position or the expense is recognised in the Statement of Comprehensive Income.

**(l) Available-for-sale Investments**

Available-for-sale investments are initially recognised at fair value plus transaction costs that are directly attributable to the acquisition of the investment. After initial recognition these investments are measured at fair value. Gains or losses on available-for-sale investments are recognised as a separate component of equity until the investment is sold, collected or otherwise disposed of or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is transferred to the Statement of Comprehensive Income.

Purchase and sale of investments are recognised on settlement date - the date on which the Company receives or delivers the asset.

**(m) Inventories**

The costs of purchase of inventories comprise the purchase price, import duties and other taxes (other than those subsequently recoverable by the Company from the taxing authorities), and transport, handling and other costs directly attributable to the acquisition of finished goods, materials and services. Trade discounts, rebates and other similar items are deducted in determining the costs of purchase. Inventories are subsequently held at the lower of cost and their recoverable amounts. Impairment is assessed on an annual basis (refer to Note 1(r)). Inventories are derecognised upon transfer to property, plant and equipment when leased out to merchants or rights to benefits are transferred to a third party.

**(n) Income Taxes**

Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

**(o) Deferred tax asset**

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date (Note 3).

**(p) Other Taxes**

*Goods and Services Tax (GST)*

Revenues, expenses, assets and liabilities are recognised net of the amount of GST except for the following:

- when the GST incurred on the purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- trade receivables and trade payables are stated with the amount of GST included.

**TYRO PAYMENTS LIMITED**  
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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES (cont'd)**

**(p) Other Taxes (cont'd)**

The net amount of GST recoverable from or payable to the taxation authority is included as part of other receivables or other payables in the Statement of Financial Position.

Commitments and contingencies are disclosed net of the amount of GST.

**(q) Acquisition of assets**

All assets acquired including property, plant and equipment are initially recorded at their cost of acquisition at the date of acquisition, being the fair value of the consideration provided plus any incidental costs directly attributable to the acquisition.

Expenditure is only recognised as an asset only when it is probable that future economic benefits associated with the asset will flow to the Company and the cost of the item can be measured reliably. All other expenditure is expensed as incurred.

**(r) Property, plant and equipment**

*(i) Cost and Valuation*

Property, plant and equipment are measured at cost less accumulated depreciation and any impairment in value. The Company recognises in the carrying amount of an item of property, plant and equipment the cost of replacing parts when the cost is incurred and the recognition criteria are met. When each major inspection is performed, its cost is recognised in the carrying amount of the item of property, plant or equipment, as a replacement, provided that the recognition criteria are satisfied.

*(ii) Depreciation*

Depreciation is provided on a straight-line basis over the estimated useful life of each specific item of property, plant and equipment.

Estimated useful lives are as follows:

	<b>2013</b>	<b>2012</b>
Plant and equipment:		
- EFTPOS terminals	3 years	3 years
- Furniture and office equipment	5 years	5 years
- Computer equipment	4 years	4 years

The assets' residual values, remaining useful lives and depreciation methods are reassessed and adjusted, if appropriate at each reporting date.

*(iii) Impairment*

Management has identified cash generating units and applicable impairment indicators in accordance with AASB 136 Impairment of Assets. The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount. The recoverable amount of plant and equipment is the greater of fair value less costs to sell.

*(iv) Derecognition and disposal*

An item of property, plant and equipment is derecognised on disposal or when no future economic benefits are expected to arise from continued use of the asset. Gains and losses on disposals are calculated as the difference between the net disposal proceeds and the asset's carrying amount and are included in the Statement of Comprehensive Income in the year the asset is derecognised.

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES (cont'd)**

**(s) Trade and other payables**

Merchant payables arise when the Company has received monies from the relevant schemes and financial institutions.

Payables to merchants are only recognised to the extent that a liability arises. This liability arises when the proceeds have been paid by the schemes and financial institutions and received by the Company.

Liabilities for trade and other payables are carried at cost, which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

**(t) Interest-bearing loan and borrowings**

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, interest-bearing loans and liabilities are subsequently measured at amortised cost using the effective interest method. Fees paid on the establishment of loan facilities that are yield related are included as part of the cost of the loans and liabilities. The fair value of the options attached to the loan is also included in the cost of the loan. Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for 12 months after the reporting date. Borrowing costs consists of interest and other costs incurred in the borrowing of funds.

**(u) Provisions and contingencies**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the impact of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Contingent liabilities are not recognised in the Statement of Financial Position, but are disclosed in the relevant notes to the financial statements. They may arise from uncertainty as to the existence of a liability or represent an existing liability in respect of which settlement is not probable or the amount cannot be reliably measured. Only when settlement becomes probable will a liability be recognised.

The Company is contingently liable for processed credit card sales transactions in the event of a dispute between the cardholder and a merchant. If a dispute is resolved in the cardholder's favour, the Company will credit or refund the amount to the cardholder and charge back the transaction to the merchant. If the Company is unable to collect the amount from the merchant, the Company will bear the loss for the amount credited or refunded to the cardholder.

Management evaluates the risk of such transactions and estimates its potential loss for chargebacks based primarily on historical experience and other relevant factors. A provision is recognised for merchant losses necessary to absorb chargebacks and other losses for merchant transactions that have been previously processed and on which revenues have been recorded.

**(v) General reserve for chargebacks**

The Company provides for estimated future credit losses with a general reserve for chargebacks. The Company estimates the reserve by using a multiple of historical losses over a rolling 120 day period of transaction values. The general reserve for chargebacks is then allocated as a separate reserve within equity.

The methodology and assumptions used for estimating general reserve for chargeback required are reviewed regularly.

**TYRO PAYMENTS LIMITED**  
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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**1. STATEMENT OF ACCOUNTING POLICIES (cont'd)**

**(w) Employee benefits**

Provision is made for employee benefits accumulated as a result of employees rendering services up to the reporting date. These benefits include wages and salaries, annual leave and long service leave.

Entitlements arising in respect of salaries and wages, annual leaves and other employee benefits that are expected to be settled within one year have been measured at their nominal amounts.

Entitlements that arise in respect of long service leave which are expected to be settled more than 12 months after the reporting date have been measured at their present values of expected future payments. Long service leave is calculated based on assumptions and estimates of when employees will take leave and the prevailing wage rates at the time the leave will be taken. Long service leave liability also requires a prediction of the number of employees that will achieve entitlement to long service leave.

No provision has been made for sick leave as all sick leave is non-vesting and the average sick leave to be taken in the future by all employees at reporting date is estimated to be less than the annual entitlement for sick leave.

**(x) Share-based payment transactions**

Share-based compensation benefits are provided to employees (including Key Management Personnel) via the Employee Share Option Plan, whereby employees render services in exchange for rights over the Company's shares.

The cost of these equity-settled transactions with employees is measured by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined internally using the Black-Scholes Option Valuation Model.

The cost of equity-settled transactions is recognised, together with any corresponding increase in equity, over the period in which the employees become fully entitled to the award (the vesting period).

The cumulative expense recognised for equity-settled transactions at each reporting date until vesting date reflects the extent to which the vesting period has expired and the number of awards that, in the opinion of the Directors of the Company, will ultimately vest. This opinion is based on the best available information at the reporting date. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date.

No expense is recognised for awards that do not ultimately vest. There were no modifications to the terms of the outstanding options during the financial year. Details of the types of share-based payments and their respective terms and vesting conditions are disclosed in Note 9.

**(y) Contributed equity**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are accounted in contributed equity as a deduction, net of tax, from the proceeds of issue.

**(z) Foreign currency translation**

Transactions in foreign currencies are initially recorded in the functional currency by applying the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the spot rate of exchange ruling at the reporting date.

Non-monetary assets and liabilities are translated at their historic rates of exchange at their respective transaction dates.

**(aa) Derecognition of assets and liabilities**

Assets and liabilities are derecognised from the Statement of Financial Position upon sale, maturity or settlement. Gains and losses arising from derecognition of these assets and liabilities are accounted in the Statement of Comprehensive Income.

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**2. REVENUE AND EXPENSES**

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
The Operating loss before tax expense has been arrived at after accounting for the following items:		
<b>Fees and commission income</b>		
Easyclaim income	2,345,418	2,152,863
DCC commission	388,573	371,684
Merchant service fee	30,676,853	20,768,595
Debit card interchange fee	1,430,978	1,423,441
Terminal rental income	2,635,928	2,149,956
Development fee	58,160	147,485
Other fee income	48,479	61,401
	37,584,389	27,075,425
<b>Fees and commission expense</b>		
Interchange fees	13,933,485	10,165,037
Switching and settlement fees	770,940	573,783
Gift card processing expense	18,261	22,536
Scheme fees	3,172,166	2,406,837
Commissions expense	3,076,891	2,782,908
Other expense	212,459	196,666
	21,184,202	16,147,767
<b>Interest income</b>		
Interest on cash at bank and term deposit	775,396	794,152
	775,396	794,152
<b>Other Income</b>		
Gain on disposal of PPE	22,865	5,689
Dividend income on financial instruments	1,381	920
	24,246	6,609
<b>Engineering expenses</b>		
Employee benefits expense	3,536,181	2,686,510
Executive bonuses	163,500	261,600
Recruitment	156,947	84,118
Depreciation	20,931	12,986
Other expenses	30,702	34,598
	3,908,261	3,079,812
<b>Operations expenses</b>		
Communication and hosting	203,114	155,339
Employee benefits expense	2,179,565	1,729,638
Depreciation	1,034,519	918,627
Software and hardware maintenance	168,717	156,087
Terminal management & logistics	368,880	490,658
Data centre and infrastructure	187,086	171,131
Other expenses	233,515	151,043
	4,375,396	3,772,523

**TYRO PAYMENTS LIMITED**  
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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**2. REVENUE AND EXPENSES (cont'd)**

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
<b>Sales and marketing expenses</b>		
Marketing and branding	16,599	33,872
Employee benefits expense	1,762,587	1,348,031
Executive Bonuses	163,500	261,600
Other expenses	122,439	115,247
	<u>2,065,125</u>	<u>1,758,750</u>
<b>Administrative expenses</b>		
Employee benefits expense	1,101,504	1,129,557
Directors' remuneration	256,200	256,202
Executive bonuses	264,870	439,270
Professional fees	425,365	356,588
Interconnect and membership	187,809	179,259
Legal	84,919	130,811
Telephone and internet	23,952	73,277
Depreciation	42,696	37,961
Travel	20,481	19,840
Office supplies	99,774	61,829
Insurance	43,090	55,827
Provision for employee leave (adjustment)/entitlement	230,337	189,641
Public relations	45,000	40,000
Recruitment	20,184	22,474
Utilities	28,463	20,015
Occupancy expenses	677,218	434,170
Share based payments expense	49,001	84,503
Other expenses	50,994	48,966
	<u>3,651,857</u>	<u>3,580,190</u>
<i>Extracted from the above are the following:</i>		
<b>Employee benefits expense</b>		
Wages, salaries and commissions	7,264,284	5,785,829
Termination payment	106,236	35,206
Superannuation	764,408	686,160
	<u>8,134,928</u>	<u>6,507,195</u>
<b>Depreciation of non-current assets</b>		
Property, plant and equipment	<u>1,098,146</u>	<u>969,574</u>
<b>Other expenses</b>		
Other Write offs	(1,175)	12,461
Bad debt and chargeback loss expense	89,346	34,517
	<u>88,171</u>	<u>46,978</u>

**TYRO PAYMENTS LIMITED**  
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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**3. INCOME TAX**

	<b>2013</b>	<b>2012</b>
<b><u>a) Income tax expense</u></b>		
Major components of income tax recognised in statement of comprehensive income for the period ended 30 June 2013		
<b><i>Current Income Tax</i></b>		
Current income tax charge	-	(60,078)
Unrecognition of deferred tax asset from tax losses *		60,078
Prior year under/(over)	-	-
<b><i>Deferred Income Tax</i></b>		
Relating to origination and reversal of temporary differences and tax losses	(6,572,888)	(228,746)
Derecognition of deferred income tax from temporary differences*	-	228,746
Income Tax benefit in income statement:	<u>(6,572,888)</u>	<u>-</u>
<b><i>Amount reported directly in other comprehensive income</i></b>		
Deferred tax on unrealised gain/(loss) on available-for-sale investment	76,224	19,727
Derecognition of deferred income tax from temporary differences	<u>(76,224)</u>	<u>(19,727)</u>
Income tax expense reported in equity	<u>-</u>	<u>-</u>
<b><u>b) Reconciliation of income tax expense and prima facie tax:</u></b>		
Operating Profit/(Loss) Before Tax	3,292,714	(528,234)
At the statutory income tax rate of 30%	987,814	(158,470)
Research and development incentive	(283,327)	(160,808)
Share based payment remuneration	14,700	25,351
Entertainment	5,709	4,837
Recognition of previously unrecognised deferred tax balances	(7,297,784)	
Other		267
Derecognition of deferred income tax*	-	288,823
Total income tax benefit	<u>(6,572,888)</u>	<u>-</u>

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**3. INCOME TAX (cont'd)**

**c) Deferred income tax  
Liability and Assets**

	2013			2012		
	<i>Balance Sheet</i>	<i>Income Statement</i>	<i>other comprehensive Income</i>	<i>Balance Sheet</i>	<i>Income Statement</i>	<i>other comprehensive Income</i>
	\$	\$	\$	\$	\$	\$
<b>Deferred income tax assets</b>						
Fixed Assets	542,275	(542,275)	-	133,716	(133,716)	-
Provisions & Accruals	501,693	(501,693)	-	70,352	(70,352)	-
Other (Section 40-880)	1,248	(1,248)	-	25,575	(25,575)	-
Tax Losses	5,560,158	(5,560,158)	-	-	-	-
	<u>6,605,374</u>	<u>(6,605,374)</u>	<u>-</u>	<u>229,643</u>	<u>(229,643)</u>	<u>-</u>
<b>Deferred income tax liabilities</b>						
Prepayments	-	-	-	(897)	897	-
Available-for-sale investments	(76,224)	-	76,224	(19,727)	-	19,727
Unrealised FX gain	(32,486)	32,486	-	(2,052)	2,052	-
	<u>(108,710)</u>	<u>32,486</u>	<u>76,224</u>	<u>(22,676)</u>	<u>2,949</u>	<u>19,727</u>
Net deferred tax asset prior to derecognition	<u>6,496,663</u>	<u>(6,572,888)</u>	<u>76,224</u>	<u>206,967</u>	<u>(226,694)</u>	<u>19,727</u>
Derecognition of deferred income tax from temporary differences*				(206,967)	226,694	(19,727)
<b>Total</b>	<u><b>6,496,663</b></u>	<u><b>(6,572,888)</b></u>	<u><b>76,224</b></u>	<u><b>-</b></u>	<u><b>-</b></u>	<u><b>-</b></u>

\* During the previous year the Company has not recognised any deferred tax on the basis that it did not meet the requirements under AASB 112 Income Taxes.

**4. CASH AND CASH EQUIVALENTS**

	2013	2012
	\$	\$
Call deposits	2,206,218	2,264,640
Exchange settlement balance	20,738,331	15,917,982
Cash in hand	500	500
	<u>22,945,049</u>	<u>18,183,122</u>

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**4. CASH AND CASH EQUIVALENTS (cont'd)**

Call deposits earn interest at floating rates based on daily bank deposit rates. The Reserve Bank of Australia (RBA) pays interest on balances held in exchange settlement accounts at a rate of 25 basis points below the cash rate. Refer to note 15 for details of cash and cash equivalents pledged as security.

Term deposits earn interest based on an agreed rate and term.

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
<b>Reconciliation of operating loss after tax to net cash flows used in operations</b>		
Operating profit/(loss) for the year	9,865,602	(528,234)
<i>Adjustments for:</i>		
Depreciation of non-current assets	1,098,146	969,574
Share-based payments expense	49,001	84,503
Gain on disposal of property plant and equipment	(22,865)	(5,689)
Deferred Tax Benefits	(6,572,888)	-
<i>Changes in assets and liabilities</i>		
Increase in trade and other receivables	(388,393)	(261,561)
Increase in prepayments	(20,975)	(38,972)
Increase in inventory	(239,057)	(27,444)
Increase in trade and other payables	2,238,864	4,345,182
Net cash used in operating activities	<u>6,007,435</u>	<u>4,537,358</u>

**5. TRADE AND OTHER RECEIVABLES**

Trade debtors	623,057	436,085
Term deposits	1,855,730	1,729,748
Interest receivable	72,834	21,525
Other receivables	94,122	69,992
	<u>2,645,743</u>	<u>2,257,350</u>

The Company's ageing of trade and other receivables is as follows:

	Current	1-30 days	31-60 days	61-90 days	>90 days
	\$	\$	\$	\$	\$
Trade and other receivables before impairment	438,880	277,637	660	-	3
Carrying value 2013 (Total \$717,179)					
2012 (Total \$506,077)	<u>380,437</u>	<u>99,323</u>	<u>20,831</u>	<u>2,680</u>	<u>2,806</u>

Movements in the general reserve for credit losses account are detailed in Note 13 and the Company's accounting policy is outlined in Note 1(v).

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

<b>6. INVENTORIES</b>	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
Terminals and accessories	374,652	135,595

**7. AVAILABLE-FOR-SALE INVESTMENTS**

Investment in VISA shares	335,945	206,839
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These investments were acquired following the demutualisation of VISA International, as a result of which listed VISA shares were issued to members of the VISA network. All VISA shares were listed on the New York Stock Exchange (NYSE) on 26th March 2008 with VISA's certificate of incorporation providing for the mandatory buy-back of up to 80% of the common stock allocated to VISA members out of IPO proceeds as soon as possible after listing.

**8. PROPERTY, PLANT AND EQUIPMENT**

*Reconciliation of net carrying amounts at the beginning and end of the year:*

	<i>Eftpos Terminals \$</i>	<i>Furniture and Office Equipment \$</i>	<i>Computer Equipment \$</i>	<i>Total \$</i>
<b>Year ended 30 June 2013</b>				
At 1 July 2012 net of accumulated depreciation and impairment	1,376,596	36,503	237,509	1,650,609
Additions/transfers	1,021,632	63,047	127,275	1,211,954
Disposals/transfers*	(27,606)	-	-	(27,606)
Depreciation for the year	(961,587)	(21,259)	(115,300)	(1,098,146)
At 30 June 2013				
net of accumulated depreciation and impairment	1,409,036	78,291	249,485	1,736,810
<b>At 1 July 2012</b>				
Cost or fair value	4,075,953	167,276	1,679,730	5,922,959
Accumulated depreciation and impairment	(2,699,357)	(130,773)	(1,442,221)	(4,272,351)
Net carrying amount	1,376,596	36,503	237,509	1,650,608
<b>At 30 June 2013</b>				
Cost or fair value	5,001,799	230,324	1,807,005	7,039,128
Accumulated depreciation and impairment	(3,592,763)	(152,033)	(1,557,520)	(5,302,316)
Net carrying amount	1,409,036	78,291	249,485	1,736,810

**TYRO PAYMENTS LIMITED**  
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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**8. PROPERTY, PLANT AND EQUIPMENT (cont'd)**

	<i>Eftpos Terminals \$</i>	<i>Furniture and Office Equipment \$</i>	<i>Computer Equipment \$</i>	<i>Total \$</i>
<b>Year ended 30 June 2012</b>				
At 1 July 2011 net of accumulated depreciation and impairment	1,063,297	48,052	277,117	1,388,466
Additions/transfers	1,129,350	9,527	94,539	1,233,416
Disposals/transfers*	(1,699)	-	-	(1,699)
Depreciation for the year	(814,352)	(21,076)	(134,146)	(969,574)
At 30 June 2012				
net of accumulated depreciation and impairment	1,376,596	36,503	237,509	1,650,608
<b>At 1 July 2011</b>				
Cost or fair value	2,954,383	160,059	1,585,192	4,699,634
Accumulated depreciation and impairment	(1,891,087)	(112,007)	(1,308,075)	(3,311,169)
Net carrying amount	1,063,297	48,051	277,117	1,388,465
<b>At 30 June 2012</b>				
Cost or fair value	4,075,953	167,276	1,679,730	5,922,959
Accumulated depreciation and impairment	(2,699,357)	(130,773)	(1,442,221)	(4,272,351)
Net carrying amount	1,376,596	36,503	237,509	1,650,608

Fully depreciated assets as at 30th June 2013 \$3,754,171 (2012 : \$1,913,275)

\* Disposals are net of depreciation

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**9.SHARE-BASED PAYMENTS**

The Company will provide benefits to employees and Directors from time to time including share-based payments as remuneration for service.

*(a) Employee Share Option Plan*

The Employee Share Option Plan was established to grant options over ordinary shares in the Company to employees or Directors who provide services to the Company.

Options granted pursuant to the Employee Share Option Plan may be exercised, in whole or part, subject to vesting terms and conditions as indicated below:

<b>Type of Option</b>	<b>Vesting Terms and Conditions</b>
Linear vesting schedule	Options granted will vest in proportion to the time that passes linearly during the vesting schedule, subject to maintaining continuous status as an employee or consultant with the Company during the vesting schedule.
Service vesting schedule	The options vest according to a period of service may be exercised as to a set number of shares per agreed day of service, as defined in the specific option grant.
Fully vested at time of grant	Options may be exercised as to all shares from the vesting commencement date.

All option grants must be held for a minimum period commencing on the date on which the options are granted and continuing until the earlier of:

- the date which is 3 years after the date on which options are granted; or
- the date on which the Participant ceases employment with the Company.

Other relevant terms and conditions applicable to options granted under the Employee Share Option Plan include:

- the term of each option grant shall be 7 years from the date of grant or such shorter term as provided in the Employee Share Option Plan agreement.
- Each option entitles the holder to one ordinary share.
- All awards granted under the Employee Share Option Plan are equity-settled.

*(b) Fair value of options*

"The fair value of each option is estimated on the date of grant using the Black-Scholes Option Valuation Model. The table below lists the assumptions used in determining the fair value of the options granted during the year ended 30 June 2013:

	<b>2013</b>
Dividend yield (%)	0%
Expected volatility (%)	74%
Risk-free interest rate (%)	2.64% - 5.28%
Share price (\$)	\$0.04

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**9.SHARE-BASED PAYMENTS (cont'd)**

A zero dividend policy assumption is used for valuing all option grants. This is in line with the Company's capital management policy and growth strategy.

Expected volatility used is the historical volatility of the peer group. The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may not necessarily be the actual outcome.

The average expected life for 7 year options is assumed to be 5 - 6 years from the grant date. The expected life for 10 year option is assumed to be 5 - 8 years. For all other options with a contractual life of 5 year or less, the expected life is assumed to be the total contractual life from the date of grant to the expiry date.

There were 130,707 options exercised during the year ended 30 June 2013 (2012: 1,036,232).

The weighted average remaining contractual life for the share options outstanding as at 30 June 2013 was 5.0 years (2012: 4.65 years).

The following table summarises further details of the stock options outstanding at 30 June 2013:

Range of Exercise Prices	Contractual life	Vesting conditions	No of Outstanding Options	
			2013	2012
6 cents to 55 cents	10 years or less	5 year linear vesting	20,478,093	19,496,689
6 cents to 45 cents	5 years and 10 years	12 months service	1,565,217	1,565,217
6 cents to 55 cents	3, 5 and 10 years	12 months linear vesting	12,848,031	14,936,349
6 cents to 55 cents	10 years or less	Fully vested at time of grant	29,235,501	29,399,137
<b>Total</b>			<b>64,126,842</b>	<b>65,397,392</b>

The following table illustrates the number and weighted average exercise prices (WAEP) in Cents and movements of share options during the year:

	2013 No	2013 WAEP (Cents)	2012 No	2012 WAEP (Cents)
<i>Linear vesting schedule</i>				
Outstanding at the beginning of the year	34,433,038	12	36,330,593	12
Granted during the year	2,004,501	11	-	
Exercised during the year	(130,707)	6	(166,667)	8
Forfeited/expired during the year	(2,980,708)	17	(1,730,888)	26
<b>Outstanding at the end of the year</b>	<b>33,326,124</b>	<b>12</b>	<b>34,433,038</b>	<b>12</b>
<b>Exercisable at the end of the year</b>	<b>33,021,123</b>	<b>12</b>	<b>33,881,821</b>	<b>12</b>
<i>Fully vested at time of grant</i>				
Outstanding at the beginning of the year	29,399,137	7	31,210,566	10
Granted during the year	-		-	
Exercised during the year	-		-	
Forfeited/expired during the year	(163,636)	55	(1,811,429)	19
<b>Outstanding at the end of the year</b>	<b>29,235,501</b>	<b>7</b>	<b>29,399,137</b>	<b>7</b>
<b>Exercisable at the end of the year</b>	<b>29,235,501</b>	<b>7</b>	<b>29,399,137</b>	<b>7</b>

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**9.SHARE-BASED PAYMENTS (cont'd)**

*Service vesting schedule*

Outstanding at the beginning of the year	1,565,217	6	2,434,782	6
Granted during the year	-		-	
Exercised during the year	-		(869,565)	6
Forfeited/expired during the year	-		-	
<b>Outstanding at the end of the year</b>	<b>1,565,217</b>	<b>6</b>	<b>1,565,217</b>	<b>6</b>
<b>Exercisable at the end of the year</b>	<b>1,565,217</b>	<b>6</b>	<b>1,565,217</b>	<b>6</b>
<b>Total outstanding at the end of the year</b>	<b>64,126,842</b>		<b>65,397,392</b>	
<b>Total exercisable at the end of the year</b>	<b>63,821,841</b>		<b>64,846,175</b>	

The expense recognised in the Statement of Comprehensive Income in relation to share-based payments is disclosed in Note 2.

**10. TRADE PAYABLES AND OTHER LIABILITIES**

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
Merchant payables	9,558,841	8,070,479
Accounts payable	410,094	393,799
Rent payable	59,249	66,894
Accruals	1,331,656	1,176,930
Other liabilities	665,179	400,259
	<u>12,025,019</u>	<u>10,108,361</u>

**11. PROVISIONS**

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
<b>Annual leave provision</b>		
Balance at the beginning of the year	381,809	295,839
Provision during the year	192,584	130,630
Leave taken during the year	(53,423)	(44,660)
Balance at the end of the year	<u>520,969</u>	<u>381,809</u>

**12. LONG SERVICE LEAVE LIABILITY**

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
Balance at the beginning of the year	197,585	93,917
Provision during the year	91,179	103,669
Balance at the end of the year	<u>288,764</u>	<u>197,585</u>

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**13. CONTRIBUTED EQUITY AND RESERVES**

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
<i>(i) Ordinary Shares</i>		
Issued and fully paid		
Ordinary shares paid at 5 cents each	54,618,733	2,730,937
Ordinary shares paid at 6 cents each	148,738,712	8,924,323
Ordinary shares paid at 8 cents each	166,667	13,333
Ordinary shares paid at 10 cents each	3,540,688	354,069
Ordinary shares paid at 15 cents each	10,475,433	1,571,315
Ordinary shares paid at 30 cents each	32,520,837	9,756,251
Ordinary shares paid at 45 cents each	8,111,112	3,650,000
Ordinary shares paid at 55 cents each	11,282,322	6,205,277
	<b>33,205,505</b>	<b>33,197,663</b>
	<b>33,205,505</b>	<b>33,197,663</b>

**Terms and conditions of contributed equity**

Ordinary shares have the right to receive dividends when declared and, in the event of winding up of the Company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of and amounts paid up on ordinary shares held. Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the Company.

	<b>No:</b>	<b>\$</b>
	<b>Shares</b>	<b>\$</b>
<i>Movement in ordinary shares on issue</i>		
<b>At 1 July 2011</b>	213,668,832	30,401,219
<u>Shares issued during the year:</u>		
- 11 Dec 2011 shares exercised at 5c each	54,618,733	2,730,937
- 19 June 2012 shares exercised at 6c each	869,565	52,174
- 19 June 2012 shares exercised at 8c each	166,667	13,333
<b>At 1 July 2012</b>	269,323,797	33,197,663
<u>Shares issued during the year:</u>		
- 25 September 2012 shares exercised at 6c each	50,000	3,000
- 21 January 2013 shares exercised at 6c each	80,707	4,842
<b>At 30 June 2013</b>	<b>269,454,504</b>	<b>33,205,505</b>
	<b>269,454,504</b>	<b>33,205,505</b>

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
<i>(ii) Share-based payments reserve</i>		
Balance at the beginning of the year	6,262,249	6,177,746
Share-based payments expensed during the year	49,001	84,503
Balance at the end of the year	<b>6,311,250</b>	<b>6,262,249</b>
	<b>6,311,250</b>	<b>6,262,249</b>

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**13. CONTRIBUTED EQUITY AND RESERVES (cont'd)**

**Nature and purpose of reserve**

The share-based payments reserve is used to record the value of share-based payments / benefits provided to any Directors, employees and consultants as part of their remuneration or compensation.

Refer to Note 9 for further details of these plans.

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
<i>(iii) General reserve for credit losses:</i>		
Balance at the beginning of the year	211,398	142,995
Transfer to retained earnings	74,222	68,403
Balance at the end of the year	285,620	211,398

The general reserve for credit losses has been created to satisfy Australian Prudential and Regulation Authority (APRA) prudential standards for Authorised Deposit-Taking Institutions (ADI) to maintain a general reserve for credit losses. The Company applies an internal methodology to estimate the credit risk of its merchant customers and the maximum expected losses based upon a number of assumptions concerning the performance of merchants in relation to the Company's credit risk grading system and actual experience.

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
<i>(iv) Available-for-sale investment revaluation reserve</i>		
Balance at the beginning of the year	124,975	38,536
Total revaluations for the year	52,882	86,439
Balance at the end of the year	177,857	124,975

<i>(v) Option Premium Reserve</i>		
Balance at the beginning of the year	480,320	166,720
Total premium received	-	313,600
Balance at the end of the year	480,320	480,320

In prior year, the option premium reserve revaluation corresponds to the fair value of the equity instruments issued in consideration for the \$2.5 million loan taken out by Tyro. The fair value of these options has been determined using the Black-Scholes Option Valuation Model.

<b>Total reserves at the end of the year</b>	<b>7,255,047</b>	<b>7,078,942</b>
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*(vi) Retained losses*

Movements in retained losses were as follows:

Retained losses at the beginning of the financial year	(28,366,478)	(27,769,841)
Net loss attributable to shareholders of the Company	9,865,602	(528,234)
Transfer to general reserve for credit losses	(74,222)	(68,403)
Retained losses at the end of the financial year	(18,575,098)	(28,366,478)

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**14. FINANCIAL RISK MANAGEMENT OBJECTIVES, POLICIES AND PROCESSES**

The Company's principal financial instruments include cash and cash equivalents, trade and other receivables, held-to-maturity investments, available-for-sale financial assets and trade and other payables.

**(i) Risk management**

The Board is responsible for approving and reviewing the risk management strategy and risk framework and all risk management policies. The Board has installed a Board Risk Committee to assist the Board in fulfilling its responsibilities in the management of risk. The Board Risk Management Committee provides non-executive oversight of the implementation and ongoing operation of Tyro's risk management framework. The Board Risk Committee provides recommendations to the Board on risk appetite; reviews and approves the frameworks for managing risk; monitors the risk profile, exposures against limits and the management and control of our risks.

**(ii) Risk controls**

Risks are controlled through a system that identifies key risks, establishes controls to manage those risks (with an emphasis on preventive control), and maintains a regular review process to monitor the effectiveness of controls. Business risks are controlled within tolerance levels approved by the Board Risk Committee and Board.

**(iii) Internal audit**

Tyro has an independent and adequately resourced internal audit function. The internal audit function provides independent assurance to the Board on the adequacy and effectiveness of the control environment and risk framework. Internal Audit also reviews the controls implemented by management to ensure compliance with APRA's prudential requirements. This program of internal control and audit is reviewed and approved on a regular basis by the Audit Committee. The internal auditor has unfettered access to Tyro's business lines and support functions.

The internal auditor has unfettered access to Tyro's business lines and support functions.

**(iv) Credit risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. Tyro is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and held to maturity investments.

The maximum exposure to credit risk is represented by the carrying amounts of the financial assets at reporting date. Tyro's credit risk management principles define the framework and core values which govern its credit risk taking activities and reflect the priorities established by the Board.

From these principles flow the development of target market strategies, underwriting standards and credit procedures which define the operating processes. Ongoing monitoring, reporting and review allow Tyro to identify changes in credit quality at client and portfolio levels and to take corrective actions in a timely manner.

In addition, Tyro is subject to the risk of credit card chargebacks. The maximum period Tyro is potentially liable for such chargebacks is 120 days after the date of the transaction. Tyro prudently manages credit risk associated with its merchant portfolio both at an individual and a portfolio level, by monitoring the concentration of risk by industry and type of counterparty.

It is Tyro's policy that all merchants are subject to credit verification procedures including an assessment of their independent credit rating, financial position, past experience and industry reputation.

As part of equity, a general provision reserve for credit losses is raised to cover losses due to uncollectible chargebacks that have not been specifically identified. The reserve is calculated based on expected future credit losses as described in Note 1(v). Tyro does not hold any credit derivatives or collateral to offset its credit exposure. Tyro trades only with recognised, creditworthy third parties and as such no collaterals are requested. Credit exposures are monitored on an ongoing basis with the result that Tyro's exposure to bad debts is not significant at reporting date.

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**14. FINANCIAL RISK MANAGEMENT OBJECTIVES, POLICIES AND PROCESSES (cont'd)**

**30 June 2013**

Standard & Poors Credit Rating*	Cash and balances with financial institutions	Trade receivables
AAA	20,738,331	
AA-	2,206,220	1,401,617
unrated		1,244,126

**30 June 2012**

Standard & Poors Credit Rating*	Cash and balances with financial institutions	Trade receivables
AAA	15,917,982	
AA-	2,264,451	1,729,748
A	190	
unrated		527,602

\*Long-term credit rating

**(v) Operational risk**

Operational risk is the risk that arises from inadequate or failed internal processes and systems, human error or misconduct, or from external events. It also includes, among other things, technology risk, model risk and outsourcing risk.

The Board Risk Committee is responsible for monitoring the operational risk profile, the performance of operational risk management and controls, and the development and ongoing review of operational risk policies.

**(vi) Market risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risk: interest rate risk, currency risk, commodity price risk and other price risk, such as equity price risk. Tyro does not engage in financial market trading activities nor assume any foreign exchange, interest rate or other derivative positions and does not have a trading book. The Company does not undertake any hedging around the values of its financial instruments as any risk of loss is considered insignificant to the operations of the Company.

Any government securities, bank bills or other marketable instruments that the Company holds are for investment or liquidity purposes and held in the normal course of business in line with investment and liquidity guidelines. Each component of market risk is detailed below as follows:

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**14. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)**

**1) Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company has exposure to interest rate risk on its variable interest-bearing cash and cash equivalent balances. Other interest bearing assets are held to maturity and carried at amortised cost.

The following table demonstrates the sensitivity to a reasonably possible change in interest. With all other variables held constant, Tyro's profit before tax is affected as follows:

	Variable Interest Rate	Fixed Interest Rate			Total
		Less than 3 Months	3 to 12 Months	More than 1 Year	
		Cash and cash equivalents	22,945,049	-	
USD Term Deposit		-	1,401,617	1,401,617	

Sensitivity analysis:

An increase of 100 basis points in the general cash rate (assuming every other factors being constant) will increase the Company's profit after tax and increase equity by \$229,450 (2012:\$181,831). A decrease of 100 basis points in the general cash rate will have an equal and opposite effect.

**2) Foreign Currency risk**

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

**FX Sensitivity analysis:**

An appreciation of 15% of the US Dollar and EUR compared to the Australian Dollar (assuming every other factors being constant) will increase the Company's profit after tax and increase equity by \$240,256 (2012: \$212,964). A depreciation of 15% of the US Dollar and EUR compared to the Australian Dollar will reduce the company's profit after tax and reduce equity by \$177,581 (2012:\$370,368).

Tyro is not exposed to foreign currency risk in the settlement of merchant transactions as all monies received and paid are in Australian Dollars. The Company's settlement of fees with card schemes and the purchases of inventory from foreign suppliers are transacted in foreign currencies at the exchange rate prevailing the balance sheet date. At reporting date the Company has some US Dollar and Euro exposure.

**Foreign currency sensitivity**

The following tables demonstrate the sensitivity to a reasonably possible change in the US dollar, Euro and AUD exchange rates, with all other variables held constant

		AUD 2013	AUD 2012
Available-for-sale investments-VISA shares	USD	335,945	206,839
Trade Payables	EUR	40,480	68,854
USD Term Deposit	USD	1,401,617	1,275,635

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**14. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)**

**3) Other Price Risk**

The Company's investment in available-for-sale financial assets is valued by way of reference to an underlying listed equity on the New York Stock Exchange (NYSE) and as such its fair value will fluctuate in direct proportion with the quoted market price indicated.

**(vii) Capital Management**

Tyro Payments Limited capital management objectives are to:

- Maintain a sufficient level of capital above the regulatory minimum to provide a buffer against loss arising from unanticipated events, and allow Tyro to continue as a going concern; and
- Ensure that capital management is closely aligned with Tyro's business and strategic objectives.

Tyro manages capital adequacy according to the framework set out by APRA Prudential Standards.

APRA determines minimum prudential capital ratios (eligible capital as a percentage of total risk-weighted assets) that must be held by all authorised deposit-taking institutions. Accordingly, Tyro is required to maintain a minimum prudential capital ratio (eligible capital as a percentage of total risk-weighted assets) on a Level 1 basis as determined by APRA.

The board considers Tyro's strategy, financial performance objectives, and other factors relating to the efficient management of capital in setting target ratios of capital above the regulatory required levels. These processes are formalised within Tyro's internal capital adequacy assessment process (or ICAAP).

Tyro operates under the specific capital requirements set by APRA. Tyro has satisfied its minimum capital requirements throughout the 2012/13 financial year in the form of Tier 1 capital which is the highest quality components of capital.

**Capital Adequacy**

	<b>2013</b>	<b>2012</b>
Risk weighted capital ratios		
Tier 1	14,767,226	11,479,104
Tier 2	69,078	26,878
Total capital ratio	268%	218%
 Qualifying capital		
<i>Tier 1</i>		
Contributed capital	33,205,505	33,197,663
Retained profits & reserves	-11,605,671	-21,623,911
Innovative Tier 1 capital	21,599,834	11,573,751
 <i>Less</i>		
Intangible assets		
Net deferred tax assets		
50/50 deductions		94,648
Other adjustments	6,832,608	
 <b>Total Tier 1 capital</b>	<b>14,767,226</b>	<b>11,479,104</b>

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**14. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)**

*Tier 2*

General reserve for credit losses	69,078	65,287
Subordinated debt		
Asset revaluation reserves		56,239
<i>Less</i>		
50/50 deductions		94,648
<b>Total Tier 2 capital</b>	<b>69,078</b>	<b>26,878</b>
<b>Total qualifying capital</b>	<b>14,836,304</b>	<b>11,505,981</b>
<b>Total risk weighted assets</b>	<b>5,526,254</b>	<b>5,275,585</b>

**(viii) Liquidity risk**

Tyro's liquidity risk is the risk that the Company will have insufficient liquidity to meet its obligations as they fall due. This could potentially arise as a result of mismatched cash flows.

Tyro manages this risk by the Board Risk Committee approved liquidity framework. Responsibility for liquidity management is delegated to the Financial Controller and CEO. The Financial Controller manages liquidity on a daily basis and submits monthly reports to the CEO and to Compliance, and bi-monthly reports to the Board Risk Committee. The Financial Controller is also responsible for monitoring and managing capital planning. The capital plan outlines triggers for additional funding should liquidity be required.

Liquidity risk management framework models the ability to fund under both normal conditions and periods of stress. The capital plan and liquidity management is reviewed at least annually.

At balance sheet date, the board of directors determined that there was sufficient cash resources available to meet its anticipated expenditure and other financial liabilities.

	<b>&lt; 6 months</b>	<b>6-12 months</b>	<b>Total</b>
<hr/>			
Year ended 30 June 2013			
<b>AFS Financial Assets</b>			
Cash and cash equivalents	22,945,049	-	22,945,049
Trade and other receivables	1,244,126	1,401,617	2,645,743
	<hr/>	<hr/>	<hr/>
	24,189,175	1,401,617	25,590,792
<b>Financial Liabilities</b>			
Trade payables and other liabilities	(12,025,019)	-	(12,025,019)
	<hr/>	<hr/>	<hr/>
	(12,025,019)	-	(12,025,019)
Net inflow	<hr/>	<hr/>	<hr/>
	12,164,156	1,401,617	13,565,773

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**14. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)**

	<b>&lt; 6 months</b>	<b>6-12 months</b>	<b>Total</b>
Year ended 30 June 2012			
<b>AFS Financial Assets</b>			
Cash and cash equivalents	18,183,122	-	18,183,122
Trade and other receivables	981,715	1,275,635	2,257,350
	<u>19,164,837</u>	<u>1,275,635</u>	<u>20,440,472</u>
<b>Financial Liabilities</b>			
Trade payables and other liabilities	(10,108,361)	-	(10,108,361)
	<u>(10,108,361)</u>	<u>-</u>	<u>(10,108,361)</u>
Net inflow	<u>9,056,476</u>	<u>1,275,635</u>	<u>10,332,111</u>

**(ix) Fair values**

The Company uses various methods in estimating the fair value of a financial instrument. The methods comprise:

Level 1 – the fair value is calculated using quoted prices in active markets.

Level 2 – the fair value is estimated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).

Level 3 – the fair value is estimated using inputs for the asset or liability that are not based on observable market data.

The fair value of the financial instruments as well as the methods used to estimate the fair value are summarised in the table below.

	<b>Year ended 30 June 2013</b>			<b>Total</b>
	Quoted market price (Level 1)	Valuation technique - market observable inputs (Level 2)	Valuation technique - non market observable inputs (Level 3)	
<b>Financial Asset</b>				
Available for sale	335,945	-	-	335,945

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**14. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)**

	Year ended 30 June 2012			Total
	Quoted market price (Level 1)	Valuation technique - market observable inputs (Level 2)	Valuation technique - non market observable inputs (Level 3)	
<b>Financial Asset</b>				
Available for sale	206,839	-	-	206,839

Quoted market price represents the fair value determined based on quoted prices on active markets as at the reporting date without any deduction for transaction costs.

For financial instruments not quoted in active markets, the Company uses valuation techniques such as present value techniques, comparison to similar instruments for which market observable prices exist and other relevant models used by market participants. These valuation techniques use both observable and unobservable market inputs.

**Transfer between categories**

There were no transfers between Level 1 and Level 2 during the current year. But there were transfers between Level 1 and Level 2 during the previous year.

**15. COMMITMENTS AND CONTINGENCIES**

**Commitments relating to BECS**

Tyro pays merchants through the BECS system (Bulk Electronic Clearing System). Tyro commits the amount to be paid to merchants with the BECS file sent. The amount committed must be available on the RBA Exchange Settlement Account (ESA), a day before the actual payment. At balance date, the amount committed was \$14,188,164 (in 2012:11,479,535). This commitment was settled the following day.

On each settlement day, Tyro would have received a portion of the funds committed, thus the actual contingent asset and corresponding liability would be less than the total amount committed.

	2013	2012
	\$	\$
<b>Contingent liabilities -secured</b>		
<i>(i) Irrecoverable standby letters of credit in favour of:</i>		
- MasterCard International	2,801,617	2,675,635
- Visa International	140,000	140,000
<i>(ii) Bank Guarantee in favour of:</i>		
- Dukeville Pty Ltd, the lessor of 125 York Street, Sydney	454,113	454,113
	3,395,730	3,269,748
	3,395,730	3,269,748

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**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**15. COMMITMENTS AND CONTINGENCIES (cont'd)**

The Company has provided an irrevocable standby letter of credit of \$2,941,617 (in 2012: 2,815,635) secure through fixed charges over term deposits with the Commonwealth Bank of Australia and Westpac Banking Corporation, to MasterCard International and Visa International. These are one-year arrangements that are subject to automatic renewal on a yearly basis. MasterCard International and Visa International, at their discretion, may increase the required amounts of the standby letters of credit upon written request to the Company. The required amounts of the standby letters of credit are dependent on MasterCard International's and Visa International's view of their risk exposure to the Company.

A bank guarantee is held with the Westpac Banking Corporation in relation to the lease arrangement for the office premises. The amount represents 9 months rent and is refundable on expiry of the lease agreement, subject to satisfactory vacation of the leased premises.

**16. LEASES**

**(a) Operating lease commitments - Company as lessor**

Prior to April 2010, Tyro operated a "rent to own" model whereby ownership of the terminal would transfer to the merchant once they had made 36 consecutive rental payments. However Tyro bears the risk of repairing or replacing the terminal over the 3 year period. The merchant would then continue to pay a service and maintenance fee after this period. There is no minimum rental period for merchants and they are able to terminate with Tyro at any time with no penalty or buy out fees. From April 2010, the company has moved to a perpetual rental model whereby there will be no transfer of ownership of the asset and the merchant will pay terminal rental for the duration that they are with Tyro.

Type of Terminals	Cost	Depreciation Expense	Net Carrying Value
Xenta	2,641,447	2,253,367	388,080
Xentissimo	1,942,112	1,091,744	850,368
Yomani	195,724	32,979	162,745
Others (Accessories)	222,516	214,674	7,843
	5,001,799	3,592,763	1,409,036

**(b) Operating lease commitments - Company as lessee**

	2013	2012
	\$	\$
Future minimum rentals payable under the non-cancellable operating leases as at 30 June 2013 are as follows:		
- Within one year	581,999	544,324
- After one year but not more than five years	966,461	1,548,460
	1,548,460	2,092,784

The operating lease commitments relates to the lease of the Company's registered office located at 125 York Street, Sydney NSW. It is a non-cancellable lease with a term of 3 years ending 31 January 2016. The lease agreement provides the Company with a right of renewal on expiry at which time all terms will be renegotiated. Lease payments are subject to discretionary annual increases of 4%.

**17. SEGMENT REPORTING**

The Company operates in one geographical segment being Australia and within one business segment being the provision of credit and debit card acquiring services to merchants.

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**18. AUDITOR'S REMUNERATION**

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
Amounts received or due and receivable by Ernst & Young:		
- an audit of the financial report of the Company	193,875	196,875
- other services in relation to the Company	57,500	46,255
	251,375	243,130

**19. RELATED PARTY DISCLOSURES**

**(a) Key Management Personnel**

The amounts disclosed in the table are the amounts recognised as an expense during the reporting period related to key management personnel.

**Details of Key Management Personnel**

		Appointed	Resigned
<b>Directors</b>			
Kerry Roxburgh	Non-executive Chairman	18-Apr-08	
Michael Cannon-Brookes	Non-executive	10-Dec-09	
Rob Ferguson	Non-executive	14-Nov-05	
Paul Rickard	Non-executive	28-Aug-09	
Jost Stollmann	Chief Executive Officer	05-Apr-05	
<b>Executives</b>			
	<b>Title</b>		
Garry Duursma	VP Sales and Marketing	01-Jan-07	
Peter Haig	Chief Information Officer	03-Feb-03	
Justin Mitchell	Company Secretary	19-Mar-07	

	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
<b>Compensation of Key Management Personnel</b>		
Short-term Benefits	1,590,122	1,954,130
Post Employment benefits (superannuation)	109,475	159,800
Share-based Payments	5,675	13,701
Total	1,705,272	2,127,631

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**19. RELATED PARTY DISCLOSURES**

<b>30 June 2013</b>	<b>Short-term Benefits Salary &amp; fees (\$)</b>	<b>Termination Benefits (\$)</b>	<b>Post Employment Super- annuation (\$)</b>	<b>Share-based Payments Options (\$)</b>	<b>Total (\$)</b>
<b>Directors</b>					
Kerry Roxburgh	60,000	-	5,400	-	65,400
Michael Cannon- Brookes	40,000	-	3,600	-	43,600
Rob Ferguson	40,000	-	3,600	-	43,600
Paul Rickard	40,000	-	3,600	-	43,600
Jost Stollmann	365,262	-	21,102	1,669	388,033
<b>Executives</b>					
Garry Duursma	394,684	-	23,750	1,370	419,804
Peter Haig	391,777	-	23,488	1,674	416,939
Justin Mitchell	258,399	-	24,936	962	284,297
	<u>1,590,122</u>	<u>-</u>	<u>109,475</u>	<u>5,675</u>	<u>1,705,272</u>

<b>30 June 2012</b>	<b>Short-term Benefits * Salary &amp; fees (\$)</b>	<b>Termination Benefits (\$)</b>	<b>Post Employment Super- annuation (\$)</b>	<b>Share-based Payments Options (\$)</b>	<b>Total (\$)</b>
<b>Directors</b>					
Kerry Roxburgh	60,000	-	5,400	-	65,400
Michael Cannon- Brookes	40,000	-	3,600	-	43,600
Rob Ferguson	40,000	-	3,600	-	43,600
Paul Rickard	40,000	-	3,600	-	43,600
Jost Stollmann	466,946	-	43,225	3,101	513,272
<b>Executives</b>					
Garry Duursma	491,596	-	24,942	2,324	518,862
Peter Haig	479,815	-	44,383	5,647	529,846
Justin Mitchell	335,773	-	31,050	2,629	369,452
	<u>1,954,130</u>	<u>-</u>	<u>159,800</u>	<u>13,701</u>	<u>2,127,631</u>

\* the salary in the prior year includes bonus payment for 2 years

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**19. RELATED PARTY DISCLOSURES (cont'd)**

**Shareholdings of Key Management Personnel and their Related Entities Transactions**

	<b>Outstanding at start of year</b>	<b>Shares issued/ transferred during the year</b>	<b>On exercise of options</b>	<b>Outstanding at end of year</b>
<b>30 June 2013</b>				
<b>Directors</b>				
Kerry Roxburgh	940,182	-	-	940,182
Michael Cannon-Brookes	2,966,667	-	-	2,966,667
Rob Ferguson	30,352,950	-	-	30,352,950
Paul Rickard	248,204	-	-	248,204
Jost Stollmann	53,467,309	-	-	53,467,309
<b>Executives</b>				
Garry Duursma	3,113,325	-	-	3,113,325
Peter Haig	5,405,977	-	-	5,405,977
Justin Mitchell	700,000	-	-	700,000
Total	<u>97,194,614</u>	<u>-</u>	<u>-</u>	<u>97,194,614</u>
	<b>Outstanding at start of year</b>	<b>Shares Issued during the year</b>	<b>On exercise of options</b>	<b>Outstanding at end of year</b>
<b>30 June 2012</b>				
<b>Directors</b>				
Kerry Roxburgh	690,182	-	250,000	940,182
Michael Cannon-Brookes	-	2,000,000	966,667	2,966,667
Rob Ferguson	22,072,348	-	8,280,602	30,352,950
Paul Rickard	124,102	-	124,102	248,204
Jost Stollmann	41,585,685	-	11,881,624	53,467,309
<b>Executives</b>				
Garry Duursma	2,155,379	-	957,946	3,113,325
Peter Haig	5,405,977	-	-	5,405,977
Justin Mitchell	-	-	700,000	700,000
Total	<u>72,033,673</u>	<u>2,000,000</u>	<u>23,160,941</u>	<u>97,194,614</u>

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**19. RELATED PARTY DISCLOSURES (cont'd)**

**Option Holdings of Key Management Personnel**

30 June 2013	Outstanding at start of period 1-Jul-12	Options granted as remuner ation	Other movement*	Options exercised/ expired/ forfeited during the year	Outstanding at end of period 2013	Exercisable at end of period 2013
<i>Linear/Service vesting schedule</i>						
<b>Directors</b>						
Kerry Roxburgh	1,787,967	-	-	-	1,787,967	1,787,967
Michael Cannon-Brookes	1,111,110	-	-	-	1,111,110	1,111,110
Rob Ferguson	2,962,477	-	-	-	2,962,477	2,962,477
Paul Rickard	1,333,334	-	-	-	1,333,334	1,333,334
Jost Stollmann	4,204,100	-	-	1,050,000	3,154,100	3,154,100
<b>Executives</b>						
Garry Duursma	545,046	-	-	-	545,046	545,046
Peter Haig	2,812,244	-	-	-	2,812,244	2,812,244
Justin Mitchell	595,927	-	-	-	595,927	595,927
	15,352,205	-	-	1,050,000	14,302,205	14,302,205
<i>Fully vested at time of grant</i>						
<b>Directors</b>						
Kerry Roxburgh	-	-	-	-	-	-
Michael Cannon-Brookes	1,625,000	-	-	-	1,625,000	1,625,000
Rob Ferguson	1,625,000	-	-	-	1,625,000	1,625,000
Paul Rickard	-	-	-	-	-	-
Jost Stollmann	13,506,027	-	-	163,636	13,342,391	13,342,391
<b>Executives</b>						
Garry Duursma	5,537,874	-	-	-	5,537,874	5,537,874
Peter Haig	8,588,142	-	-	-	8,588,142	8,588,142
Justin Mitchell	3,105,538	-	-	-	3,105,538	3,105,538
	33,987,581	-	-	163,636	33,823,945	33,823,945
<b>Total</b>	<b>49,339,786</b>	<b>-</b>	<b>-</b>	<b>1,213,636</b>	<b>48,126,150</b>	<b>48,126,150</b>

\* Other options transfer or issuance

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**19. RELATED PARTY DISCLOSURES (cont'd)**

30 June 2012	Outstanding at start of period 1-Jul-11	Options granted as remuner ation	Other movement*	Options exercised/ expired/ forfeited during the year	Outstanding at end of period 2012	Exercisable at end of period 2012
<i>Linear/Service vesting schedule</i>						
<b>Directors</b>						
Kerry Roxburgh	1,787,967	-	-	-	1,787,967	1,787,967
Michael Cannon-Brookes	1,111,110	-	-	-	1,111,110	1,111,110
Rob Ferguson	2,962,477	-	-	-	2,962,477	2,962,477
Paul Rickard	1,333,334	-	-	-	1,333,334	1,333,334
Jost Stollmann	4,640,464	-	-	436,364	4,204,100	3,790,056
<b>Executives</b>						
Garry Duursma	545,046	-	-	-	545,046	217,837
Peter Haig	2,812,244	-	-	-	2,812,244	2,396,997
Justin Mitchell	595,927	-	-	-	595,927	366,069
	15,788,569	-	-	436,364	15,352,205	13,965,847
<i>Fully vested at time of grant</i>						
<b>Directors</b>						
Kerry Roxburgh	250,000	-	-	250,000	-	-
Michael Cannon-Brookes	1,625,000	-	966,667	966,667	1,625,000	1,625,000
Rob Ferguson	9,905,602	-	-	8,280,602	1,625,000	1,625,000
Paul Rickard	124,102	-	-	124,102	-	-
Jost Stollmann	25,496,742	-	-	11,990,715	13,506,027	13,506,027
<b>Executives</b>						
Garry Duursma	6,495,820	-	-	957,946	5,537,874	5,537,874
Peter Haig	10,254,809	-	(1,666,667)	-	8,588,142	8,588,142
Justin Mitchell	3,105,538	-	700,000	700,000	3,105,538	3,105,538
	57,257,613	-	-	23,270,032	33,987,581	33,987,581
<b>Total</b>	<b>73,046,182</b>	<b>-</b>	<b>-</b>	<b>23,706,396</b>	<b>49,339,786</b>	<b>47,953,428</b>

\* Other options transfer or issuance

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**19. RELATED PARTY DISCLOSURES (cont'd)**

**Option Terms and Conditions**

Stock option grants may be exercised, in whole or in part, subject to vesting terms and conditions indicated below:

<u>Type</u>	<u>Terms and Conditions</u>
<b>Type of Option</b>	<b>Vesting Terms and Conditions</b>
Linear vesting schedule	Options granted will vest in proportion to the time that passes linearly during the vesting schedule, subject to maintaining continuous status as an employee or consultant with the Company during the vesting schedule.
Service vesting schedule	Options granted will vest in proportion to the time that passes during the vesting schedule, subject to maintaining continuous status as providing service to the Company during the vesting schedule.
Fully vested at time of grant	Options may be exercised as to all shares from the grant date.

**(b) Transactions with related parties**

The following table provides the total amount of transactions that were entered into with related parties for the relevant financial year.  
These transactions were on commercial terms & conditions.

<u>Related Party</u>	<b>2013</b>	<b>2012</b>
	<b>\$</b>	<b>\$</b>
Health Communications Network	1,816,334	2,268,273
Commissions Paid		

Rob Ferguson, a director of Tyro Payments is also the Non-Executive Chairman of Primary Health Care Ltd. Health Communications Network is a subsidiary of Primary Health Care Ltd.

**c) Loans from related parties**

On 14 December 2012 the company entered into a nineteen day loan facility of \$2.5m with five lenders, all of whom being Directors or related parties for the purpose of funding operational liquidity requirements. Consideration paid consisted of an Establishment Fee equal to 1% of loan amount, a Line Fee of 1.5% of maximum loan amount and interest equal to 11% per annum payable on the total outstanding. The facility was documented and approved by the Board.

	<b>Loan Amount</b>	<b>Interest Paid</b>
Abyla Pty Ltd ABN 92 119 827 593 related party Michael Cannon-Brookes (Director)	\$ 984,000.00	\$5,634.41
Robert Alexander Ferguson (Director)	\$ 290,000.00	\$1,660.55
Euclid Capital Partners ABN 79 937 786 536 related party David Fite (Major Shareholder)	\$ 320,000.00	\$1,832.33
Thomas Girgensohn (Major Shareholder)	\$ 500,000.00	\$2,863.01
Fiona Stollmann related party Jost Stollmann (Director)	\$ 406,000.00	\$2,324.77

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013**

**19. RELATED PARTY DISCLOSURES (cont'd)**

On 14 December 2012 the company entered into a forty nine day loan facility of \$3.0m with four lenders, all of whom being Directors or related parties to Directors for the purpose of funding operational liquidity requirements. Consideration paid consisted of an Establishment Fee equal to 1% of loan amount, a Line Fee of 1.5% of maximum loan amount and interest equal to 11% per annum payable on the total outstanding. The facility was documented and approved by the Board.

	<b>Loan Amount</b>	<b>Interest Paid</b>
Abyla Pty Ltd ABN 92 119 827 593 related party Michael Cannon-Brookes (Director)	\$ 1,476,000.00	\$21,796.27
Robert Alexander Ferguson (Director)	\$ 435,000.00	\$6,423.70
Euclid Capital Partners ABN 79 937 786 536 related party David Fite (Major Shareholder)	\$ 480,000.00	\$7,088.22
Jost Stollmann (Director)	\$ 609,000.00	\$8,993.18

**20. Matters subsequent to end of the financial year**

No matter or circumstance has arisen subsequent to 30 June 2013 that has affected or may significantly affect:

- (a) the Company's operations in future financial years; or
- (b) the results of those operations in future financial years; or
- (c) the Company's state of affairs in future financial years.

## DIRECTORS' DECLARATION

In accordance with a resolution of the directors of Tyro Payments Limited, I state that:

(1) In the opinion of the directors:

- a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - I. giving a true and fair view of the company's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - II. complying with Accounting Standards and Corporations Regulations 2001;
- b) the financial statements and notes also comply with International Financial Reporting Standards as disclosed in note 1;
- c) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- d) this declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the Corporations Act 2001 for the financial period year ending 30 June 2013.

(2) This declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the Corporations Act 2001 for the financial period ending 30 June 2013.

On behalf of the Board



Kerry Roxburgh  
Chairman



Jost Stollmann  
Director and CEO

Sydney, 26 August 2013

## Independent Auditor's Report to the Members of Tyro Payments Limited

### Report on the financial report

We have audited the accompanying financial report of Tyro Payments Limited, which comprises the statement of financial position as at 30 June 2013, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

#### *Directors' responsibility for the financial report*

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

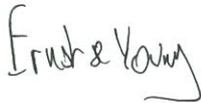
#### *Independence*

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the directors' report.

## *Opinion*

In our opinion:

- a. the financial report of Tyro Payments Limited is in accordance with the *Corporations Act 2001*, including:
  - i giving a true and fair view of the company's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - ii complying with Australian Accounting Standards and the *Corporations Regulations 2001*; and
- b. the financial report also complies with *International Financial Reporting Standards* as disclosed in Note 1.



Ernst & Young



Richard Balfour  
Partner  
Sydney

26 August 2013

**TYRO PAYMENTS LIMITED**  
**ABN 49 103 575 042**

**Corporate Information**

**Directors**

Kerry Roxburgh (Chairman)  
Mike Cannon-Crookes  
Rob Ferguson  
Paul Rickard  
Jost Stollmann

**Company Secretary**

Justin Mitchell

**Registered Office**

Level 2  
125 York Street  
Sydney NSW 2000  
(02) 8907 1700

**Solicitors**

Cowell Clarke  
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Adelaide SA 5000  
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**Auditors**

Ernst & Young  
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Sydney NSW 2000  
(02) 9248 5555

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